

ROBERT T. SMART, JR., ESQ.

ATTORNEY AT LAW

399 CHESTNUT STREET

NEEDHAM, MASSACHUSETTS 02492

TEL (781) 444-9344 FAX (781) 449-0242

E-MAIL bob@robertsmart.net WEBSITE www.robertsmart.net

By Hand and E-Mail
March 31, 2016

Ms. Sandy Cincotta
Support Services Manager
Needham Town Hall
1471 Highland Avenue
Needham, MA 02492

Re: Medical Marijuana of Massachusetts, Inc., Response to Letter Submitted by Sage Cannabis, Inc.

Dear Ms. Cincotta:

Medical Marijuana of Massachusetts, Inc. ("MMM") has received a copy of a March 27, 2016 letter, submitted to you by Louis Karger, on behalf of Sage Cannabis, Inc. Mr. Karger made several comments about MMM, which I feel compelled to address.

- 1) MMM is completely committed to patient care, safety and compliance. MMM received the highest score (160 out of 163) by an independent panel which evaluated all RMD applications on behalf of the Department of Public Health ("DPH").
 - a) Attached to this Letter is DPH's score sheet summary. According to DPH "*the selection of dispensaries was based on the quality of the applications. This was an objective, merit-based process guided by the State of Massachusetts procurement principles*".
 - b) An expert review by ICF International (the independent review panel engaged by DPH) scored the applications in areas including: "*public health, security and strength of business plan.*" There was a "*strong focus on the ability to meet patient needs, while ensuring public safety.*"
 - c) Sage Cannabis, Inc., also reviewed by ICF International, received a score of 137 out of 163. Sage Cannabis, Inc. was formerly known as Milford Medicinals, Inc., and before that, as Bay State Relief, Inc., according to records from the Secretary of State's office, attached hereto. The records show that Mr. Karger became a Director of Milford Medicinals, Inc. in 2015, and that, as of today, David Rosenberg is serving as Treasurer of Sage Cannabis, Inc.

- 2) MMM's Executive Management Team, comprised solely of long-term Massachusetts residents, directly reflects its experience in health care, health care facility operation, health care law, municipal government, security and public safety:
- a) Jonathan H. Herlihy, CEO/President: Mr. Herlihy has 24 years' experience as Chief Operating Officer of Ophthalmic Consultants of Boston, a large physician group practice and its four affiliated surgery centers (each licensed by DPH), recognized as one of the premier ophthalmic medical practices in the nation. In that position, Mr. Herlihy manages all aspects of operations for these organizations, which provide care to over 225,000 patients per year. The medical practice alone has 425 staff members, based in 9 practice locations across the Commonwealth.
 - b) Trexler M. Topping, M.D., Chief Medical Officer: Dr. Topping practiced medicine for 40 years, and served as the President of Ophthalmic Consultants of Boston for 5 years. His distinguished career is evidenced by his curricula vitae, which was provided with MMM's application. Although he retired on December 31, 2015, he continues to maintain a board position with Ophthalmic Mutual Insurance Company, an ophthalmic malpractice company, and has been involved with healthcare policy decision-making at the Federal level, serving on the Centers for Medicare & Medicaid Services (CMS) Medicare Coverage Advisory Committee as well as the Academy of Ophthalmology Federal Health Policy Committee.
 - c) Lianne Ankner, Esq., General Counsel/Chief Compliance Officer: In her 20 years of legal practice, Ms. Ankner has focused exclusively on providing legal advice to health care providers. Her legal practice includes federal and state compliance with regulatory provisions (including managing plans of correction with DPH for licensed health care providers and DPH licensure matters) and corporate and governance matters.
 - d) Kevin O'Reilly, Chief Operating Officer: Mr. O'Reilly has over 20 years of senior public and corporate experience, including serving as the Chief of Staff to former State Senate President Therese Murray. He is currently the Executive Director of the Plymouth Area Chamber of Commerce, and has extensive experience serving on non-profit boards.
 - e) Joseph F. Flaherty, Esq., Director of Security: Mr. Flaherty has over 25 years' experience as an attorney. For over 31 years he served with the Massachusetts State Police and until 2005 was the Commanding Officer of the State Police Detective Unit for the Suffolk County District Attorney's Office, in charge of all homicides, narcotics, white collar and computer related crimes.

Copies of the resumes of the Executive Management Team members were provided with MMM's application to the Needham Board of Selectmen.

- 3) MMM is the only applicant who has offered to engage a Needham resident, approved by the Board of Selectmen, to serve as its Director of Community Outreach. This will ensure that a trusted Needham resident will provide a direct link of communication between the Town and

MMM. This individual will not be an investor in Triple M Management Company, LLC (“Triple M”), MMM’s management company and lender, and therefore will not have a financial interest in the company’s profits.

- 4) MMM made an organizational decision to solely employ Massachusetts residents and to not include in its team any individual who was cultivating marijuana prior to legalization. MMM’s cultivation staff has significant experience in cultivating plants, and farming. Its staff has spent the past 18 months traveling out West to obtain hands-on-training and to work with medical marijuana cultivation and processing consultants to learn the best practices on how to cultivate and process marijuana for medical purposes. Dr. Topping, using his vast experience in health care research and clinical trials, will provide direction to MMM’s cultivation and processing staff.
- 5) Triple M has raised \$8.2 million dollars to support the operations of MMM.
- 6) MMM expects to be able to open its Needham RMD in the fall of 2016. Architectural and engineering plans have been completed for construction of MMM’s 46,000 square foot facility in Plymouth, and preparation work on the pre-existing building has already occurred. MMM expects cultivation to begin at the Plymouth facility in July of 2016.

Again, if the Board would like additional information from MMM, please let me know.

Very truly yours,



Robert T. Smart, Jr.

cc: Medical Marijuana of Massachusetts, Inc.

Recommended at Proposed Location sorted by county						
DPH #	Applicant Name	Expert Score	Town	County	Population by County	
9	Medical Marijuana of Massachusetts, Inc	160	Mashpee	Barnstable	215,888	
75	William Noyes Webster Foundation, Inc	147	Dennis	Barnstable		
10	Medical Marijuana of Massachusetts, Inc.	160	Taunton	Bristol	548,285	
12	Brighton Health Advocates Inc. d/b/a Compassionate Care	152	Fairhaven	Bristol		
13	Alternative Therapies Group, Inc.	149	Salem	Essex	743,156	
21	Healthy Pharms, Inc.	149	Haverhill	Essex		
17	Debitating Medical Condition Treatment Centers, Inc	142	Holyoke	Hampden	463,490	
62	New England Treatment Access, Inc	155	Northampton	Hampshire	158,080	
3	Patriot Care Corp.	141	Lowell	Middlesex		
23	Central Ave Compassionate Care, Inc	143	Ayer	Middlesex	1,503,085	
43	Garden Remedies, Inc.	149	Newton	Middlesex		
53	The Greenway Wellness Foundation, Inc.	144	Cambridge	Middlesex		
61	New England Treatment Access, Inc.	155	Brookline	Norfolk	670,850	
99	Ermont	148	Quincy	Norfolk		
8	Medical Marijuana of Massachusetts, Inc.	160	Plymouth	Plymouth	494,919	
27	In Good Health, Inc.	146	Brockton	Plymouth		
44	Good Chemistry of Massachusetts, Inc.	145	Boston	Suffolk	722,023	
100	Green Heart Holistic Health & Pharmaceuticals, Inc.	138	Boston	Suffolk		
7	Bay State Relief, Inc	137	Milford	Worcester	798,552	
45	Good Chemistry of Massachusetts, Inc.	144	Worcester	Worcester		

Counties without a selected dispensary	Berkshire	131,219
	Franklin	71,372
	Dukes	16,525
	Nantucket	10,172

The selection of dispensaries was based on the quality of the applications. This was an objective, merit-based process guided by state procurement principles. The selection committee was supported by contracted, independent experts in subject matter (ICF International) and in background investigations (Creative Services, Inc. "CSI"). An expert review by ICF International scored the applications in areas including public health, security and strength of business plan. The expert review determined the score for each applicant, based on a scale of 0 to 163 possible points. Scores of qualifying applicants were all 137 or higher. The score was not the only factor in making the final recommendations. The Department's Selection Committee considered the scores, along with geographic diversity, local support, and a strong focus on the ability to meet patient needs, while ensuring public safety. The Management Team, Board of Directors and investors of dispensaries were also subject to extensive civil and criminal background checks by CSI. Based on this process some applicants were not selected at this time. Page two (2) lists qualified applicants who were not granted their original proposed location, but will be invited to amend their application and seek a change of location to one of the counties that lacks a dispensary. Pages 3-4 list applicants who were not selected at this time.



William Francis Galvin
Secretary of the Commonwealth of Massachusetts



Corporations Division

Business Entity Summary

ID Number: 465147723

Request certificate

New search

Summary for: **SAGE CANNABIS, INC.**

The exact name of the Nonprofit Corporation: SAGE CANNABIS, INC.

The name was changed from: MILFORD MEDICINALS INC. on 12-09-2015

The name was changed from: BAY STATE RELIEF, INC. on 02-14-2014

The name was changed from: BAY STATE PATIENTS GROUP, INC. on 08-19-2013

Entity type: Nonprofit Corporation

Identification Number: 465147723

Old ID Number:

Date of Organization in Massachusetts:
06-18-2013

Last date certain:

Current Fiscal Month/Day: 12/31

Previous Fiscal Month/Day: 12/31

The location of the Principal Office in Massachusetts:

Address: 13 COMMERCIAL WAY

City or town, State, Zip code, MILFORD, MA 01757 USA

Country:

The name and address of the Resident Agent:

Name:

Address:

City or town, State, Zip code,

Country:

The Officers and Directors of the Corporation:

Title	Individual Name	Address	Term expires
PRESIDENT	MICHAEL DUNDAS	13 COMMERCIAL WAY MILFORD, MA 01757 USA	as appointed
TREASURER	DAVID ROSENBERG	425 PROVIDENCE HW WESTWOOD, MA 02090 USA	2016
CLERK	MICHAEL DUNDAS	13 COMMERCIAL WAY MILFORD, MA 01757 USA	2016
CHAIRMAN	ROBERT EDELSTEIN	10 LIBERTY ST. DANVERS, MA 01923	2016

		USA	
DIRECTOR	ROBERT EDELSTEIN	10 LIBERTY ST. DANVERS, MA 01923 USA	as appointed
DIRECTOR	MICHAEL DUNDAS	13 COMMERCIAL WAY MILFORD, MA 01757 USA	as appointed
DIRECTOR	JEAN CASALE	179 LEWIS ROAD BELMONT, MA 02478 USA	2016
DIRECTOR	GERALD GOLDBERG	19490 BAY VIEW ROAD BOCA RATON, FL 33434 USA	2018
DIRECTOR	LOUIS KARGER	300 TRADE CENTER WOBURN, MA 01801 USA	as appointed
DIRECTOR	DAVID ROSENBERG	425 PROVIDENCE HW WESTWOOD, MA 02090 USA	as appointed
DIRECTOR	ROBERT GOLDSTEIN	14 WILBUR STREET DORCHESTER, MA 02125 USA	2017

Consent
 Confidential Data
 Merger Allowed
 Manufacturing

View filings for this business entity:

- ALL FILINGS
- Annual Report
- Application For Revival
- Articles of Amendment
- Articles of Consolidation - Foreign and Domestic

View filings

Comments or notes associated with this business entity:

New search



The Commonwealth of Massachusetts
William Francis Galvin

No Fee

Secretary of the Commonwealth, Corporations Division
 One Ashburton Place, 17th floor
 Boston, MA 02108-1512
 Telephone: (617) 727-9640

Certificate of Change of Directors or Officers of Non-Profit Corporations

(General Laws, Chapter 180, Section 6D)

Identification Number: 465147723

I, MICHAEL DUNDAS Clerk Assistant Clerk,

of MILFORD MEDICINALS INC.

having a principal office at: 13 COMMERCIAL WAY MILFORD, MA 01757 USA

certify that pursuant to General Laws, Chapter 180, Section 6D, a change in the directors and/or the president, treasurer and/or clerk of said corporation has been made and that the name, residential street address, and expiration of term of the president, treasurer, clerk and each director are as follows: *(Please provide the name and residential street address of the assistant clerk if he/she is executing this certificate of change. Also, include the names of any additional officers of the corporation.)*

Title	Individual Name First, Middle, Last, Suffix	Address (no PO Box) Address, City or Town, State, Zip Code	Expiration of Term
PRESIDENT	MICHAEL DUNDAS	13 COMMERCIAL WAY MILFORD, MA 01757 USA	as appointed
TREASURER	DAVID ROSENBERG	425 PROVIDENCE HW WESTWOOD, MA 02090 USA	2016
CLERK	MICHAEL DUNDAS	13 COMMERCIAL WAY MILFORD, MA 01757 USA	2016
CHAIRMAN	ROBERT EDELSTEIN	10 LIBERTY ST. DANVERS, MA 01923 USA	2016
DIRECTOR	MICHAEL DUNDAS	13 COMMERCIAL WAY MILFORD, MA 01757 USA	as appointed
DIRECTOR	LOUIS KARGER	300 TRADE CENTER WOBURN, MA 01801 USA	as appointed
DIRECTOR	ROBERT EDELSTEIN	10 LIBERTY ST. DANVERS, MA 01923 USA	as appointed
DIRECTOR	DAVID ROSENBERG	425 PROVIDENCE HW WESTWOOD, MA 02090 USA	as appointed
DIRECTOR	ROBERT GOLDSTEIN	14 WILBUR STREET DORCHESTER, MA 02125 USA	2017
DIRECTOR	JEAN CASALE	179 LEWIS ROAD BELMONT, MA 02478 USA	2016
DIRECTOR	GERALD GOLDBERG	19490 BAY VIEW ROAD BOCA RATON, FL 33434 USA	2018
DIRECTOR	DONALD ROBINSON	16 BRIER ROAD W. ROXBURY, MA 02132 USA	2018

SIGNED UNDER THE PENALTIES OF PERJURY, this 12 Day of May, 2015,
MICHAEL DUNDAS , Signature of Applicant.



The Commonwealth of Massachusetts
William Francis Galvin

No Fee

Secretary of the Commonwealth, Corporations Division
 One Ashburton Place, 17th floor
 Boston, MA 02108-1512
 Telephone: (617) 727-9640

Certificate of Change of Directors or Officers of Non-Profit Corporations
 (General Laws, Chapter 180, Section 6D)

Federal Employer Identification Number: 465147723 (must be 9 digits)

I, MELISSA DANTZ-ZERBEL Clerk Assistant Clerk,

of MILFORD MEDICINALS INC.

having a principal office at: 435 WORCESTER ROAD FRAMINGHAM, MA 01701 USA

certify that pursuant to General Laws, Chapter 180, Section 6D, a change in the directors and/or the president, treasurer and/or clerk of said corporation has been made and that the name, residential street address, and expiration of term of the president, treasurer, clerk and each director are as follows: (Please provide the name and residential street address of the assistant clerk if he/she is executing this certificate of change. Also, include the names of any additional officers of the corporation.)

Title	Individual Name First, Middle, Last, Suffix	Address (no PO Box) Address, City or Town, State, Zip Code	Expiration of Term
PRESIDENT	GERALD GOLDBERG	19490 BAY VIEW ROAD BOCA RATON, FL 33434 US	2014
TREASURER	ANDREW GOLD	909 BEACON STREET BOSTON, MA 02215 USA	2014
CLERK	MELISSA DANTZ-ZERBEL	616 GROVE STREET FRAMINGHAM, MA 01701 USA	2014
DIRECTOR	MICHAEL DUNDAS	1212 BROADWAY OAKLAND, CA 94612 USA	2014
DIRECTOR	ADAM JACKNOW	30 SYMPHONY ROAD BOSTON, MA 02115 USA	2014
DIRECTOR	DONALD ROBINSON	16 BRIER ROAD WEST ROXBURY, MA 02132 USA	2014
DIRECTOR	ROBERT GOLDSTEIN	14 WILBUR STREET DORCHESTER, MA 02125 USA	2014
DIRECTOR	ARMAND RIENDEAU	35 WHEELER ROAD DRACUT, MA 01826 US	2014
DIRECTOR	GERALD GOLDBERG	19490 BAY VIEW ROAD BOCA RATON, FL 33434 US	2014
DIRECTOR	JEAN CASALE	179 LEWIS ROAD BELMONT, MA 02478 USA	2014
DIRECTOR	ANDREW GOLD	909 BEACON STREET BOSTON, MA 02215 USA	2014
DIRECTOR	THERESA RIENDEAU	35 WHEELER ROAD DRACUT, MA 01826 US	2014

SIGNED UNDER THE PENALTIES OF PERJURY, this 22 Day of March, 2014,
MELISSA DANTZ-ZERBEL, Signature of Applicant.