

ROBERT T. SMART, JR., ESQ.

ATTORNEY AT LAW

399 CHESTNUT STREET

NEEDHAM, MASSACHUSETTS 02492

TEL (781) 444-9344 FAX (781) 449-0242

E-MAIL bob@robertsmart.net WEBSITE www.robertsmart.net

By Hand and E-Mail
March 30, 2016

Ms. Sandy Cincotta
Support Services Manager
Needham Town Hall
1471 Highland Avenue
Needham, MA 02492

Re: Medical Marijuana of Massachusetts, Inc., Application for Letter of Support or Non-Opposition for Registered Marijuana Dispensary

Dear Ms. Cincotta:

The question of the various applicants' commitments and connections to Needham, and to Massachusetts, came up in the course of the Board of Selectmen's hearing on March 22nd. In response, several points:

1. Medical Marijuana of Massachusetts, Inc. (MMM) intends to engage the services of a Needham resident to serve as its Director of Community Relations Outreach in Needham (please see attached a proposed position description).
2. MMM intends to include a Needham resident on its Board of Directors. This is a unique opportunity which MMM does not believe any of the other applicants is willing to offer.
3. MMM's funding comes from Triple M Management Company, LLC (Triple M). Four of the forty-one investors in Triple M live in Needham. Two of these four are physicians.

Forty of the forty-one investors in Triple M live in Massachusetts. The sole non-Massachusetts investor holds less than a 1% interest in Triple M.

The Board of Selectmen may want to solicit information from each applicant about its investors and lenders. Relevant information might include the names and addresses of each investor and lender, and the amounts of money advanced by each. Where a listed investor or lender is a corporation, LLC, or other entity, the identity of the stockholders, members or equity partners could be requested.

MMM is prepared, on request, to provide detailed information about its investors and lenders, including: (a) their names and home addresses, and (b) the amounts of money advanced by each, with one qualification. The information should be shielded from disclosure to the public, under the privacy exception to the Public Records Law, Massachusetts General Laws Chapter 4, Section 7(26)(c).

4. MMM is committed to Needham, and has not “hedged its bets”. The Department of Public Health (DPH) has issued Provisional Certificates of Registration (PCORs) to MMM for Mashpee and Plymouth, and has invited MMM to submit a Siting Profile for a third RMD location. MMM is seeking approval only from Needham. By contrast, Sage Cannabis, which has received a PCOR for Milford and has submitted to DPH a Siting Profile for North Grafton, is seeking letters of support or non-opposition from both Cambridge and Needham for a third location. A recent article in The Crimson (<http://www.thecrimson.com/article/2016/3/25/medical-marijuana-zoning-approved>) reports that the Cambridge City Council’s Zoning and Ordinance Committee has voted to forward Sage’s zoning proposal for a registered marijuana dispensary to the Council at large.
5. MMM’s proposed location at 85 Wexford Street has adequate on-site parking for patients and staff, and received no negative comments from residents or nearby businesses at the recent public hearing.

If the Board would like additional information from MMM, please let me know.

Very truly yours,



Robert T. Smart, Jr.

Cc: Medical Marijuana of Massachusetts, Inc.



MMM Director of Community Outreach - Needham

Classification: Exempt

Reports to: Chief Operating Officer

POSITION DESCRIPTION

Summary/Objective

The Director of Community Outreach - Needham is responsible for developing and implementing projects to support Medical Marijuana of Massachusetts, Inc.'s ("MMM") commitment to community relations with respect to MMM's operation of its Needham Registered Marijuana Dispensary ("Needham Dispensary"). This position requires a close working relationship with Needham's Leadership and Department Heads to ensure timely and effective communication and response to any community concerns. The individual will be evaluated based on input from the Town's Leaders and Department Heads to ensure that a successful working relationships is developed and maintained among MMM and Needham Representatives, Civic Organizations and Neighborhoods. This position strives to achieve fulfillment of MMM's community relations mission to the greatest extent achievable.

Essential Functions

1. Validate best efforts to obtain local community support with Municipal Leaders and Department Heads within the Town with respect to MMM operating the Needham Dispensary, including: establishing meetings between representatives of the Needham Dispensary and the Town. Provide all required information the Town requests and work to obtain a written letter of support or non-opposition from Needham's Town Manager and/or the Board of Selectmen to be submitted to the Massachusetts Department of Public Health in connection with MMM's submission of its Siting Profile to operate MMM's Needham Dispensary.
2. Provide on-going services to MMM to ensure that the Needham Dispensary's operations are continually meeting the expectations of the Town of Needham.
3. Develop and promote community relations opportunities.
4. Represent MMM at community meetings.
5. Work with community-based organizations and community coalitions to develop programs, events and new initiatives that promote marketing and community relations objectives.



Competencies

1. Collaboration Skills.
2. Communication Proficiency.
3. Project Management.
4. Personal Effectiveness/Credibility.
5. Leadership.
6. Diversity and Inclusion.

Position Type/Expected Hours of Work

This is a part-time position, and hours of work and days are as reasonably needed by MMM to ensure that MMM develops and maintains positive community relations within the Town of Needham. Occasional evening and weekend meetings and addressing issues that arise will be required as the position demands.

Travel

Travel is primarily local during the business day.

Preferred Education and Experience

1. Bachelor's degree preferred.
2. Minimum of 10 years of experience within the Town of Needham.
3. Needham Resident.

Other Duties

Please note this position description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.