

ENERGY AUDIT

REPORT

TOWN OF NEEDHAM

Department of Public Facilities
1471 Highland Avenue
Needham, Massachusetts 02492
Kate Fitzpatrick



ENERGY AUDIT REPORT

of

ELIOT ELEMENTARY SCHOOL

135 Wellesley Avenue
Needham, Massachusetts 02492

PREPARED BY:

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Date of Report: February 12, 2012
On site Date: September 6-7, 2011

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1. CERTIFICATION

EMG has completed an Energy Audit of Eliot Elementary School located at 135 Wellesley Avenue, Needham, Massachusetts 02492. EMG visited the site on September 6 and 7, 2011.

The assessment was performed at the Client's request using methods and procedures consistent with ASHRAE Level II Energy Audit and using methods and procedures as outlined in EMG's Proposal.

This report is exclusively for the use and benefit of the Client identified on the first page of this report. The purpose for which this report shall be used shall be limited to the use as stated in the contract between the client and EMG.

This report is not for the use or benefit of, nor may it be relied upon by any other person or entity, for any purpose without the advance written consent of EMG.

Estimated installation costs are based on EMG's experience on similar projects and industry standard cost estimating tools including *RS Means*. In developing the installed costs, EMG also considered the area correction factors for labor rates for Needham, MA. Since actual installed costs may vary widely for particular installation based on labor & material rates at time of installation, EMG does not guarantee installed cost estimates and shall in no event be liable should actual installed costs vary from the estimated costs herein. We strongly encourage the owner to confirm these cost estimates independently. EMG does not guarantee the costs savings estimated in this report. EMG shall in no event be liable should the actual energy savings vary from the savings estimated herein.

EMG certifies that EMG has no undisclosed interest in the subject property and that EMG's employment and compensation are not contingent upon the findings or estimated costs to remedy any deficiencies due to deferred maintenance and any noted component or system replacements.

Any questions regarding this report should be directed to Kalyana Vadala at 800.733.0660, ext. 6236.

Prepared by: John McLurg, P.E.
Energy Auditor
Project Manager



Reviewed by: _____
Kalyana Vadala
Program Manager

2. EXECUTIVE SUMMARY

The purpose of this Energy Audit is to provide Town of Needham and John Eliot Elementary School with a baseline of energy usage and the relative energy efficiency of the facility and specific recommendations for Energy Conservation Measures. Information obtained from these analyses may be used to support a future application to an Energy Conservation Program, Federal & Utility grants towards energy conservation, support performance contracting, justify a municipal bond funded improvement program, or as a basis for replacement of equipment or systems.

The school property has one, 2-story building containing approximately 72,504 square feet consisting of offices, classrooms, auditorium, cafeteria, gym, mechanical and storage rooms. The Construction of the property was completed in 2003. The building and its systems have been maintained in good condition and no upgrades or renovations have been made since construction.

The study included a review of the building’s construction features, historical energy and water consumption and costs, review of the building envelope, HVAC equipment, heat distribution systems, lighting, and the building’s operational and maintenance practices.

Eliot Elementary School was constructed with many energy-conservation features. In particular, the south and west exposures of the building feature large areas of glazing which allow abundant natural light inside the building. Much of the HVAC equipment features motors controlled by Variable-Frequency Drives (VFD) to reduce unnecessary electrical energy consumption during part load conditions. Two Rooftop Air Handlers make use of CO₂ sensors to minimize outdoor air volume based on occupancy. Light fixtures are energy-conserving fluorescent fixtures with electronic ballasts or Compact-Fluorescent (CFL) lamps. Most interior light fixtures are controlled by motion sensors. John Eliot Elementary School currently has a central BMS system controlling the HVAC systems at the school. Finally, the building features water-conserving plumbing fixtures.

Summary of Existing Energy Performance

Building’s Annual Energy Consumption	5,729,902 kBtu
Total Annual Energy Costs	\$153,150

EMG has identified 7 Energy Conservation Measures (ECMs) for this property. The savings for each measure are calculated using standard engineering methods followed in the industry, and detailed calculations for ECM are provided in Appendix for reference. A 10% discount in energy savings was applied to account for the interactive effects amongst the ECMs. In addition to the consideration of the interactive effects, EMG has applied a 15% contingency to the implementation costs to account for potential cost overruns during the implementation of the ECMs.

The following table summarizes the recommended ECMs in terms of description, investment cost, energy consumption reduction, and cost savings.

Summary of Financial Information for Recommended Energy Conservation Measures

Item	Estimate
Total Initial ECM Investment (<i>Current Dollars Only</i>)	\$43,039
Estimated Annual Cost Savings Related to ECMs (<i>Current Dollars Only</i>)	\$11,005
ECM Effective Payback (years)	3.91
Estimated Annual Energy Savings	11%
Estimated Annual Energy Cost Savings	7%

List of Recommended Energy Conservation Measures For John Eliot Elementary School								
ECM #	Description of ECM	Projected Initial Investment	Estimated Annual Energy Savings		Estimated Annual Water Savings	Total Energy Savings	Total Estimated Annual Cost Savings	Simple Payback
		\$	Natural Gas	Electricity	kgal	MMbtu	\$	Years
			Therms	kWh				
No/Low Cost Recommendations								
1	Install Energy Savers on Vending, Snack Machines Details: Electric Water Cooler and "Coke" Machine located in Teacher's Dining Room	\$390	0	2,300	0	8	\$478	0.82
2	Install Timers On Rooftop Exhaust Fans Details: Restroom Exhaust Fans (EF1-7, EF-18), 2HP total	\$516	0	1,547	0	5	\$321	1.60
3	Convert Gas Pilot Stoves To Electronic Ignition Stoves Details: Convert Kitchen Range to Electronic Ignition	\$215	34	0	0	3	\$37	5.87
Totals for No/Low Cost Items		\$1,120	34	3,847	0	17	\$835	1.34
Capital Cost Recommendations								
1	Install Automatic Lighting Controls Details: Exploit natural light in corridors, etc.	\$1,632	0	11,044	0	38	\$2,293	0.71
2	Re-Commission The Building & Its Control Systems Details: Rebalance air flow; verify control system operations	\$20,711	5,864	0	0	586	\$6,314	3.28
3	Replace High Intensity Discharge Lamp (HID) with Induction Lighting Details: Replace HID Gym lights and lobby flood lights with induction fixtures.	\$11,921	0	11,337	0	39	\$2,498	4.77
4	Install On-Demand Ventilation on Air Handlers in Mechanical Room Details: Convert Gym Air Handlers (AH-1,2) to On-Demand Ventilation.	\$2,041	250	22	0	25	\$288	7.09
Total For Capital Cost		\$36,305	6,114	22,403	0	688	\$11,393	3.19
	Interactive Savings Discount @ 10%		-615	-2,625		-70	-\$1,223	
	Total Contingency Expenses @ 15%	\$5,614						
Total for Improvements		\$43,039	5,533	23,625	0	634	\$11,005	3.91

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3. BENCHMARKING/ENERGY PERFORMANCE SUMMARY

3.1. ENERGY STAR PORTFOLIO MANAGER FACILITY SUMMARY

EMG uses the Portfolio Manager tool developed by the Federal Environmental Protection Agency to track relative energy uses of buildings by property type. This tool allows the input of a facility's historic utility data to be compared with normalized data of a large database of its peer facilities.

Below is the EPA Performance rating:

John Eliot Elementary School:	62
National Average k-12 school:	50
Rating required to apply for Energy Star certification:	75

3.2. EPA ENERGY STAR RATING

The national energy performance rating is a type of external benchmark that helps energy managers to assess how efficiently their buildings use energy, relative to similar buildings nationwide. The rating system's 1-100 scale allows everyone to understand quickly how a building is performing. For example, a rating of 50 indicates an average energy performance, while a rating of 75 or better indicates top performance. The higher the rating, the better the building is performing. Organizations can evaluate energy performance among the buildings in their portfolio, while also comparing their performance with other similar buildings nationwide. Additionally, building owners and managers can use the performance ratings to help identify buildings that offer the best opportunity for energy improvement and recognition.

To receive the energy performance rating, facility-related data entered into the Portfolio Manager, must adhere to a series of operating and energy use conditions. If one or more of these conditions are not met, the facility will receive "N/A" (Not Available) as a rating. "NA" means that the Portfolio Manager is unable to calculate a rating for that particular period ending date, given the operating and energy use conditions provided.

A building must obtain a rating of 75 or better to be eligible to apply for the Energy Star Certification. However, a rating of 75 does not necessarily mean that a building will qualify.

3.3. SOURCE ENERGY AND SITE ENERGY

Buildings use a variety of forms of energy, including Electricity, natural gas, fuel oil, and district steam. In order to provide an un-biased rating, the methodology must add together all of the energy used in a building. To combine energy in an equitable way, the ratings use source energy. Source energy is the energy that is consumed at the site, in addition to the energy used in generation and transmission.

The purpose of the conversion from site energy to source energy is to provide an equitable assessment of building-level energy efficiency. Because billed site energy use includes a combination of primary and secondary forms of energy, a comparison using site energy does not provide an equivalent thermodynamic assessment for buildings with different fuel mixes. In contrast, source energy incorporates all transmission, delivery, and production losses, which accounts for all primary fuel consumption and enables a complete assessment of energy efficiency in a building. When source energy is used to evaluate energy performance, an individual building's performance does not receive either a credit or a penalty for using any particular fuel type.

Facility
Needham: Eliot Elementary School
135 Wellesley Avenue
Needham, MA 02492

Facility Owner
N/A

Primary Contact for this Facility
Bill Champion
222 Schilling Circle Suite 275
Hunt Valley, MD 21031

General Information

Needham: Eliot Elementary School	
Gross Floor Area Excluding Parking: (ft ²)	72,504
Year Built	2003
For 12-month Evaluation Period Ending Date:	June 30, 2011

Facility Space Use Summary

Elementary School	
Space Type	K-12 School
Gross Floor Area(ft ²)	72,504
Open Weekends? ^a	No
Number of PCs ^d	127
Number of walk-in refrigeration/freezer units	2
Presence of cooking facilities ^d	Yes
Percent Cooled	90
Percent Heated ^d	100
Months ^e	9
High School? ^d	No
School District ^e	Needham

Energy Performance Comparison

Performance Metrics	Evaluation Periods		Comparisons		
	Current (Ending Date 08/30/2011)	Baseline (Ending Date 08/30/2011)	Rating of 75	Target	National Median
Energy Performance Rating	62	62	75	N/A	50
Energy Intensity					
Site (kBtu/ft ²)	79	79	89	N/A	89
Source (kBtu/ft ²)	140	140	123	N/A	158
Energy Cost					
\$/year	\$ 152,256.63	\$ 152,256.63	\$ 133,977.34	N/A	\$ 171,308.01
\$/ft ² /year	\$ 2.10	\$ 2.10	\$ 1.85	N/A	\$ 2.36
Greenhouse Gas Emissions					
MtCO ₂ e/year	409	409	360	N/A	480
kgCO ₂ e/ft ² /year	6	6	5	N/A	7

4. INTRODUCTION

The purpose of this Energy Audit is to provide John Eliot Elementary School with a baseline of energy usage, the relative energy efficiency of the facility, and specific recommendations for Energy Conservation Measures. Information obtained from these analyses may be used to support a future application to an Energy Conservation Program, Federal and Utility grants towards energy conservation, as well as support performance contracting, justify a municipal bond-funded improvement program, or as a basis for replacement of equipment or systems.

The energy audit consisted of an on site visual assessment to determine current conditions, itemize the energy consuming equipment (i.e. Boilers, roof-top-cooling units (RTU), DHW equipment); review lighting systems both exterior and interior; and review efficiency of all such equipment. The study also included interviews and consultation with operational and maintenance personnel. The following is a summary of the tasks and reporting that make up the Energy Audit portion of the report.

The following is a summary of the tasks and reporting that make up the Energy Audit portion of the report.

ENERGY AND WATER USING EQUIPMENT

- EMG has surveyed the common areas, office areas, classrooms, maintenance facilities and mechanical rooms to document utility-related equipment, including heating systems, cooling systems, air handling systems and lighting systems.

BUILDING ENVELOPE

- EMG has reviewed the characteristics and conditions of the building envelope, checking insulation values and conditions. This review also includes an inspection of the condition of walls, windows, doors, roof areas, insulation and special use areas. Where we anticipated significant losses, we utilized infrared thermographs to analyze heat loss across the envelope.

RECOMMENDATIONS FOR ENERGY SAVINGS OPPORTUNITIES

- Based on the information gathered during the on site assessment, the utility rates, as well as recent consumption data and engineering analysis, EMG has identified opportunities to save energy and provide probable construction costs, projected energy/utility savings and provide a simple payback analysis.

ANALYSIS OF ENERGY CONSUMPTION

- Based on the information gathered during the on site assessment and a minimum of one year of utility billing history, EMG has conducted an analysis of the energy usage of all equipment, and identified which equipment is using the most energy and what equipment upgrades may be necessary. As a result, equipment upgrades or replacements are identified that may provide a reasonable return on the investment and improve maintenance reliability.

ENERGY AUDIT PROCESS

- Interviewing staff and review plans and past upgrades
- Performing an energy audit for each use type
- Performing a preliminary evaluation of the utility system
- Analyzing findings, utilizing ECM cost-benefit worksheets
- Making preliminary recommendations for system energy improvements and measures
- Estimating initial cost and changes in operating and maintenance costs based on implementation of energy efficiency measures
- Ranking recommended cost measures, based on the criticality of the project and the largest payback

REPORTING

The EMG Energy Audit Report includes:

- A comprehensive study identifying all applicable Energy Conservation Measures (ECMs) and priorities, based on initial cost and payback
- A narrative discussion of building systems/components considered and a discussion of energy improvement options;
- A summary of ECMs including initial costs and simple payback based on current utility rates and expected annual savings.

5. FACILITY OVERVIEW AND EXISTING CONDITIONS

5.1. BUILDING OCCUPANCY

School is in session 180 days during the year. Teachers and staff work in the school for approximately 185 days during the year. During the school year, the building is accessible to teachers and staff between 6.30am and 10pm. The school building is frequently accessible to the public during evening and weekend hours for various extra-curricular activities such as school plays or night basketball during the school year and also during the summer.

According to the latest available information, 409 students are assigned to Eliot Elementary School. The school has 19 classrooms. Assuming 19 teachers and an equivalent number of staff yields a normal building occupancy of 447 people. After-hours programs might result in an equal occupancy, assuming activities involving the Multi-Purpose room and the Gymnasium.

Facility Occupancy (avg. people/day)	447
Standard Operating Hours/day	15.5
Maintenance/ Staff Hours/day	6.30am-10pm

Summary of Facility Operating Hours

	Hours Open to the Public	Hours Open to Employees
Monday-Friday	8am-3pm	6.30am-10pm
Saturday	By Arrangement	By Arrangement
Sunday	By Arrangement	By Arrangement

5.2. BUILDING ENVELOPE

The building envelope consists of the exterior shell, made up of the walls, windows, roof, and floor. The envelope provides building integrity and separates the exterior from the interior conditioned space.

According to the structural drawings, the building foundation consists of a conventional, reinforced concrete, slab-on-grade foundation with exterior wall and column footings. The building has structural steel columns supporting the second floor and roof. The second floor has a concrete-topped metal deck supported by open-web joists. The primary roofs are classified as flat. The roofs are finished with stone ballast over a single ply membrane which is laid over acoustic roof panels. The roof is observed to be in good condition.

The exterior walls are finished with brick masonry veneer or metal siding. No cracks or infiltration issues were observed and all exterior walls are in good condition.

Item	Construction Type
Foundation	Slab-on-grade with Column Footings and Wall footings.
Structure	Steel-framed with open-web joists and roof trusses.
Exterior Walls	Masonry Cavity Walls, CMU with brick veneer or metal siding
Roof	Metal Cellular Acoustic Panel Roof Deck with membrane and stone ballast.

The following table describes the insulation levels of different surfaces at the property based on provided facility drawings:

Building Element	Estimated Insulation
Roof	R – 40
Floors	R – 30
Walls Above Grade	R – 19

The windows are part of an aluminum framed storefront system incorporating the entry doors. The windows are glazed with insulated panes set in metal frames. The entrance doors are fully glazed, aluminum framed doors set in the storefront framing system. Caulking and weather stripping are in good condition.

The windows are aluminum-framed, double-pane glazed units. The caulking was in good condition. Air infiltration was not reported near the windows. No window issues such as infiltration or condensation were observed.

The main entrance doors are fully glazed & double paned, aluminum framed entry doors set in metal frames. Weather stripping was observed around the door openings. The weather stripping was observed to be in good condition. Caulking was observed at the perimeter of the door frames. The caulking was observed to be in good condition.

The additional entrance doors were full-glass panel doors. Service doors were insulated steel doors. Caulking and weatherstripping were observed to be in good condition.

5.3. BUILDING HEATING, VENTILATION AND AIR-CONDITIONING (HVAC)

Building Automation System (BAS)

The building HVAC system is controlled by a Barber-Coleman 8000 Building Automation System (BAS). The BAS controls all HVAC equipment to maintain a winter indoor temperature setpoint of 68°F and a summer temperature setpoint of 75°F. The building temperature is measured by sensors located throughout the building which transmit to the BAS. The BAS control valves, dampers, fans and pumps to maintain setpoint temperatures. During a normal school day, the BAS controls the HVAC system so that Rooftop Units and Exhaust Fans shut off at 4pm. Also, the hydronic boiler reverts to low-fire. In the event that the space temperature measured next to the fin tube units drops below 45°F, the BAS will restart the Rooftop Units to provide heat to the space. Otherwise, the HVAC equipment reverts to normal operation at 6.30am in the morning of the school day. When requests are received to operate the HVAC equipment outside of regular hours for extra-curricular activities, the BAS is programmed to run the HVAC equipment during those hours.

Building Heating

The building has two main types of heating systems. The rooftop units have integral gas-fired furnaces which pre-heat air directly to 65°F and distribute heated air into ductwork and then into the VAV units and, finally, into the space. The hydronic coils in the VAV boxes in conjunction with the perimeter fin-tube radiator reheat the air to desired space temperature.

The building has 2 gas-fired hot water boilers located in Room 206 that heat the hydronic loop. The boilers operate during heating season, only. Under normal circumstances, only one boiler will operate and the other remains in standby. Each boiler rotates monthly between standby and on-line operation. Normal hot water supply temperature setpoint is 180°F. During moderate weather (above 60°F.), the heating water temperature will reset to 140°F. During extreme cold weather (0°F or below), both boilers will be on line and heating water temperature setpoint will be 200°F. Two 7.5 horsepower (150gpm @ 75') pumps circulate heated water through a two-pipe system to the hydronic heating equipment located throughout the building spaces. Normally, only one pump will operate but both pumps will operate when the heating system requires maximum flow. The circulating pump motors feature Variable Frequency Drives (VFD). The BAS controls the speed of the pump motors and heated water flow to match demand, thus reducing unnecessary electric energy consumption. Hydronic heating devices in the building space include fin-tube units, unit heaters, cabinet unit heaters Gym air handlers and VAV reheat units.

The building hydronic fin-tube units are designed to maintain a night-time winter space temperature of 60°F. During occupied periods, the fin-tube units are designed to maintain a space temperature of 65°F.

Cabinet Unit Heaters are located in the vestibules at the main building entrances. These units are mounted flush with the interior wall surfaces and are designed to maintain a space temperature of 60°F.

Unit Heaters are located in the elevator machine room, storage rooms, kitchen and mechanical room 206. These units are similar to the cabinet unit heaters but they are used in areas where aesthetic appearance is not important.

Air handler AH1 and AH-2 are located in the Gymnasium. These air handlers are equipped with heating water coils.

Classrooms and offices have Variable-Air Volume (VAV) units equipped with heating water reheat coils. The VAV units are supplied with conditioned air from the Rooftop Air Handlers. The air entering the VAV unit is heated by the hot-water reheat coils to the desired temperature and then it enters the space and mixes with the air in the space to maintain the desired space set-point temperature.

Rooftop Air Handlers draw outside or “fresh” air from the atmosphere and mix it with air drawn from the interior spaces (“return” air). The mixed air is then drawn through gas-fired heat exchangers in the furnace section of the air handler. This heated air then passes through the supply fan which pumps the air into the building ductwork. The heated air then passes through VAV units where it is reheated, if necessary, to the desired temperature. The air then passes through ceiling diffusers and mixes with the room air to maintain the room temperature at the setpoint as controlled by the BAS. The Rooftop Air Handlers are “Variable Air Volume” (VAV) systems. Each unit supply and return fan is controlled by a Variable Frequency Drive (VFD) which modulates the fan to control the volume of air supplied to the various VAV units in response to space heating demand. The VAV systems are much more energy-efficient when compared with Constant Volume (CV) systems.

Ventilation

Rooftop exhaust fans (EF) provide ventilation to part of the building spaces including restrooms. This includes the emergency generator room, kitchen, gym and restrooms. The restroom exhaust fans operate continuously between 6.30am and 4pm. General ventilation is provided by the Rooftop units which exhaust a fraction of the return air into the atmosphere. This exhaust air is replaced with outside or “fresh” air which is drawn into the air handler. In the case of the Cafeteria and Multipurpose room units (RTU3 and RTU4); the outside air damper is modulated by the BMS in response to CO₂ concentrations in these spaces. This reduces the volume of outside air drawn into the Rooftop Unit to what is actually required for occupants health and comfort. Usually, more energy is required to heat or cool Outside Air when compared with Return Air and minimizing the quantity of Outside Air will reduce energy consumption.

Air-conditioning

Cooling air is supplied to the building spaces by the Rooftop Units. Additional cooling is provided by small split-system units. Each Rooftop Unit is Direct Expansion (DX) equipped with an integral (air-cooled) chiller/condenser unit. The chiller cools a refrigerant (R-22) and the refrigerant circulates through cooling coils which remove heat from the mixed air drawn into the Rooftop Unit. The cooled air is then drawn through the air handler supply fan which pumps the cooled air into the building ductwork. The cooled air then passes through VAV units and then passes through ceiling diffusers and mixes with the room air to maintain the room temperature at the setpoint as controlled by the BAS. As mentioned above, the Rooftop Air Handlers are “Variable Air Volume” (VAV) systems. In response to space cooling load, the VAV unit damper modulates to control the volumetric flow of cooled air into the space. The interaction of the various VAV unit dampers causes changes in duct static pressure. Sensors located in the ductwork transmit the static pressure reading to the BAS and which controls the VFD fans in the Rooftop Unit. The fans will then control the amount of air flowing into the ductwork.

Item	Measured Values
Major Heating system type/capacity	Boilers & RTU Furnaces/7,220 MBH, total
Major Cooling System type/capacity	RTU1,2,3,4/ 229 tons, total
Heating hot water supply temperature	180°F
Outside Air temperature & Relative Humidity (%) at time of audit	62°F/47%
Interior space temperatures & Relative Humidity (RH%)	71°F/47%
Supply Air Temperature (SAT)/Return Air Temperature (RAT)	65°/76°
Avg. Supply Air rate (CFM/Sq.ft)	1.39
Avg. Interior space thermostat set-point	75°
Avg. Outside Air rate (% & CFM/Sq.ft or CFM/person)	0.56cfm/square-foot; 86cfm/person

The Mechanical Equipment Schedule in Appendix contains a summary of the HVAC Equipment at the property.

5.4. BUILDING LIGHTING

Interior lighting in the classrooms, offices, cafeteria, library, bathrooms, hallways, storage, and utility rooms are primarily lit by 2 bulb, 32 watt, T8 fluorescent light fixtures with electronic ballasts. The emergency light fixtures and "exit" fixtures are continuously energized. In the event of a power failure, the building emergency generator will be activated to power these fixtures. The remainder of the building light circuits are activated at 6.30am each school day and deactivated at 10pm. At the time of the energy audit, the exterior light fixtures were programmed to activate at 5am in the morning and deactivate at 6.30am. In the evening, the lights were set to activate at 6pm and deactivate at 10.30pm. These times can be adjusted to accommodate the change of the seasons and extra-curricular activities.

Inside the building, corridor lighting circuits are controlled by key switches. The same applies to the Gym. Some rooms such as the Mechanical Rooms and janitor closets have lights controlled by wall switches. The majority of the rooms, including the classrooms, restrooms, and most offices are controlled by motion detectors. Each motion detector will switch the room lights "off" if it does not detect motion within a 15-minute interval. This conserves energy by turning light fixtures "off" when the room is unoccupied. Classrooms have 4-switch gang switches mounted on the wall. These switches allow the teacher to adjust the room lighting by turning individual lighting circuits "on" or "off" until the desired light level is achieved. As mentioned above, the room motion sensor will turn the lights "off" when the room is unoccupied. Most private offices use a similar method of control.

Offices are furnished with lay-in ceilings so most lighting in these areas is provided by linear-fluorescent fixtures with 2 (32-watt) T-8 lamps, reflectors and electronic ballasts. Classrooms have similar fixtures, except they are pendant-mounted for greater efficiency. Additional lighting is furnished by recessed "can" fixtures using (mostly 26W) CFL lamps and/or cove lighting in the form of T-8 fixtures. Corridor and stair lighting features wall sconce fixtures with 26W CFL lamps. Gym lighting is provided by 400W metal-halide fixtures. Surface-mounted CFL light fixtures on the exterior walls provide the exterior building with site illumination. Recessed CFL light fixtures are located in the exterior soffits. Parking lot lighting is provided by property-owned 175W metal-halide fixtures. The poles are spaced along the drive aisles throughout the parking areas.

Generally speaking, building lighting is adequate. Some light fixtures have burned out but the number is small and illumination levels have not been noticeably degraded. During the energy audit, light levels were taken in the majority of the rooms. The various rooms have been grouped by function such as classrooms, dining, hallways, restrooms and gymnasium. For each functional group, the light readings were averaged and the results obtained appear in the following table along with recommended light levels:

Space type	Measured Light Levels (foot candles)	ASHRAE/IESNA Recommended Levels (foot candles)
Classrooms	42	50
Student Dining	34	20
Hallways	26	20
Restrooms	24	20
Gym	10	30
Avg. Building Lighting Density, W/Sq.Ft	1.19	

Note: 1 foot candle = 10.764 lux

The table shows that building lighting levels are generally adequate when compared with recommended levels. Some spaces in the building are exposed to natural light and additional energy savings could be realized by reducing artificial lighting at times when natural light is adequate. This is particularly true for some of the corridors and stairways. Other spaces with natural light include the Art Room, Music Room, Kindergarten Classrooms, Cafeteria and Multi-purpose Room.

The Lighting Systems Schedules in Appendix contain a summary of the Existing Lighting Systems at the property, along with proposed Lighting Energy Conservation Measures.

5.5. BUILDING ELEVATORS AND CONVEYING SYSTEMS

There is one hydraulic passenger elevator. The elevator machinery is located in a room adjacent to the shaft.

5.6. BUILDING DOMESTIC HOT WATER

Domestic water is supplied to the building from the Town of Needham. The building water meter is located in Room 149.

The building central Domestic Hot Water (DHW) system consists of a gas-fired 400-gallon, 600MBH (input) water heater which maintains the tank water temperature at 150°F. The heated water passes from the tank and into a mixing valve which reduces the temperature of the water pumped to the wash basins and showers to a safe temperature of 120°F (maximum). The water pumped to the dishwasher in the kitchen is heated to a higher temperature (170°F-180°F) by a booster unit at the dishwasher. The water is circulated through each piping loop by a 1/8HP circulating pump. DHW piping is well-insulated. The hot water temperature measured at one washbasin was 105°F.

A 400-gallon gas-fired water heater supplies domestic hot water. The water heater is located in Room 206 (Main Mechanical Room). The water heater has a rated input capacity of 600,000 BTUH. The central hot water system consists of the water heater, 2 circulating pumps, and a mixing valve.

The common area restrooms have commercial-grade fixtures and accessories, including water closets and lavatories. The toilets consist of flush valves. The typical flush volume was 1.6 GPF. The lavatories are equipped with aerators rated at 2.2 GPM. The lavatories are operated by manual hand valves.

DHW type	Gas
Storage Tank Capacity	400-gallon
Heating/tank set-point	150°F.
DHW temperature at faucet	105°F.
Building faucets, GPM	2.2
Water closets/toilets, GPF	1.6

5.7. BUILDING NATURAL GAS AND ELECTRICITY

The building is connected to the natural gas utility (NStar). The gas main on the adjacent public street supplies the natural gas service. The gas meter and regulator is located along the exterior wall of the building. The gas distribution piping within the building is malleable steel (black iron).

The facility is master-metered for natural gas. There is a natural gas meter located near the northeast corner of the building.

The electrical supply lines run underground from a pad-mounted transformer to an interior-mounted electrical meter. The main electrical service size is 2,000amps, 480/277-volt, three-phase, four-wire alternating current (AC). The electrical wiring is copper, installed in metallic conduit. Circuit breaker panels are located throughout the building. The facility is master-metered for Electricity. There is one electric meter at the property, located in Room 208.

A natural gas-engine-driven 750 kVA emergency electrical generator is located in Room 209. The generator provides back-up power for elements of the fire and life safety systems.

Electrical Transformer Type (Wye, Delta)	Delta
Mounting	Pad-mounted
Location	Visitor Parking Area
Main Building Electric service	Receptacles, Emergency Systems and Lights
Primary Volts	13,800
Secondary Volts	480/277
Phase	3
Wire	4
Amp	
On site Generator (Y/N)	yes
Generator Capacity, KVA	750
Generator Fuel Type	Natural Gas

Electric Meter type (Master/Sub/Direct)	Master	Natural Gas Meter type (Master/Sub/Direct)	Master
Meter Location	Room 208	Meter Location	Building Exterior
Main meter number	5067844	Main meter number	

6. UTILITY ANALYSIS

Establishing the energy baseline begins with an analysis of the utility cost and consumption of the building. Utilizing the historical energy data and local weather information, we evaluate the existing utility consumption and assign it to the various end-uses throughout the buildings. The Historical Data Analysis breaks down utilities by consumption, cost and annual profile.

This data is analyzed, using standard engineering assumptions and practices. The analysis serves the following functions:

- Allows our engineers to benchmark the energy and water consumption of the facilities against consumption of efficient buildings of similar construction, use and occupancy.
- Generates the historical and current unit costs for energy and water
- Provides an indication of how well changes in energy consumption correlate to changes in weather.
- Reveals potential opportunities for energy consumption and/or cost reduction. For example, the analysis may indicate that there is excessive, simultaneous heating and cooling, which may mean that there is an opportunity to improve the control of the heating and cooling systems.

By performing this analysis and leveraging our experience, our engineers prioritize buildings and pinpoint systems for additional investigation during the site visit, thereby maximizing the benefit of their time spent on site and minimizing time and effort by the customer's personnel.

Based upon the utility information provided about the Eliot Elementary School, the following energy rates are utilized in determining existing and proposed energy costs.

Utility Rates used for Cost Analysis

Electricity (Blended Rate)	Natural Gas
\$0.21/kWh	\$1.08/therm

The data analyzed provides the following information: 1) breakdown of utilities by consumption, 2) cost and annual profile, 3) baseline consumption in terms of energy/utility at the facility, 4) the Energy Use Index, or Btu/sq ft, and cost/sq ft. For multiple water meters, the utility data is combined to illustrate annual consumption for each utility type.

6.1. ELECTRICITY

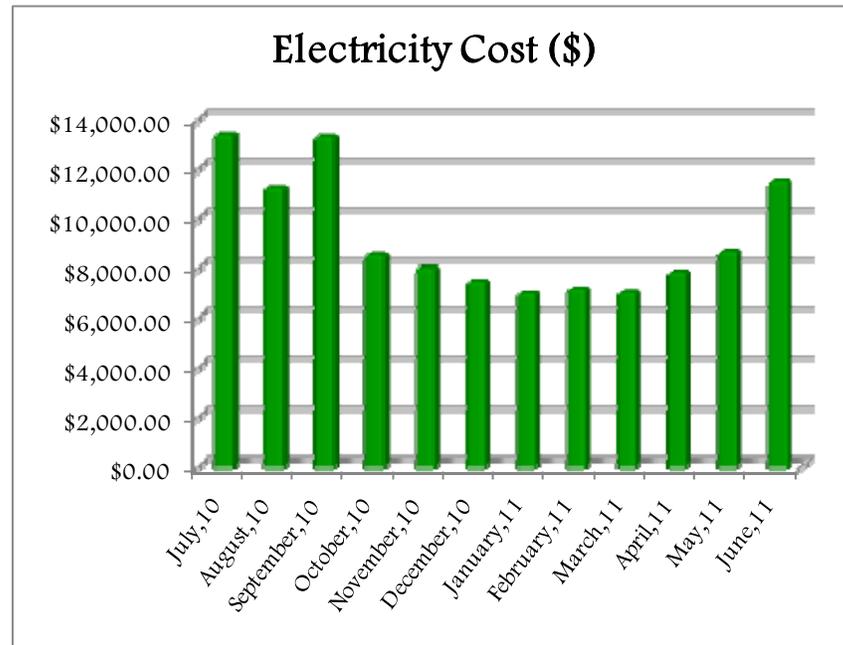
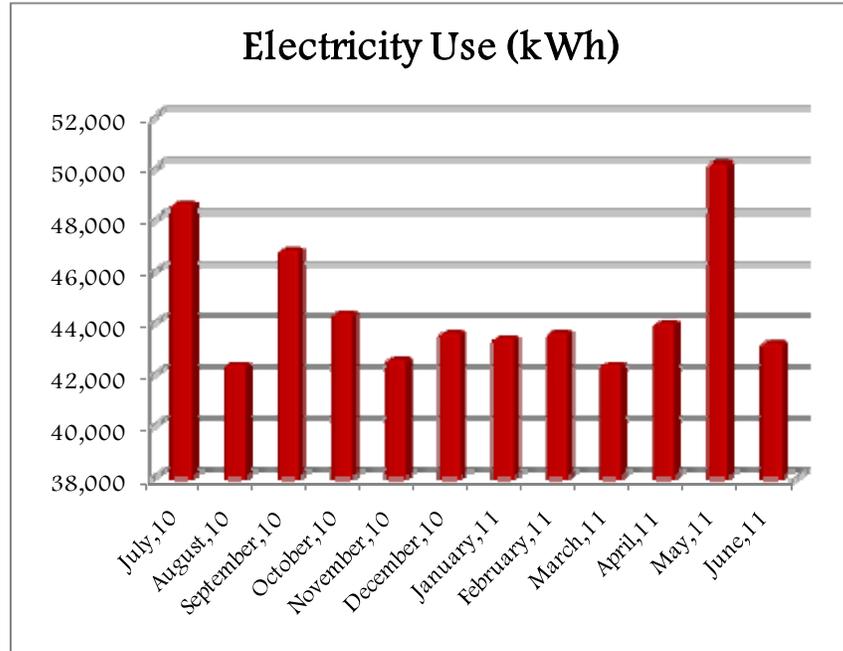
NStar satisfies the Electricity requirements of the facility.

During the school year, lighting comprises the largest component of electrical consumption. The remainder of the consumption is taken up with hard-wired equipment such as fans, pumps, kitchen equipment, freezers, pumps and other equipment. Additional power is consumed by office equipment and appliances connected to receptacles ("plug load") such as computers, copiers, smart boards, etc. All of these loads form the "base load" which remains fairly constant during the school year. The consumption during January, February and March probably approximates the base load. During the warmer months, the air-conditioning chillers operate and this adds significantly to the building electrical power consumption. Examination of the following charts shows that July power consumption was significant even though school was out of session for the summer. This may be indicative of significant extra-curricular activities during the month. Also, unit cost was significantly higher during high-consumption months. This may be a result of peak demand charges during those months.

Based on the 2010/2011 electric usage & costs, the average price paid during the year was \$0.21 per kWh. The total annual Electricity consumption for the 12-month period analyzed is 535,200kWhr for a total cost of \$111,112.95.

Electricity Consumption and Cost Data

Billing Month	Electricity Consumption (kWh)	Unit Cost/kWh	Total Cost
July,10	48,600	\$0.28	\$13,405.15
August,10	42,400	\$0.27	\$11,246.03
September,10	46,800	\$0.28	\$13,319.26
October,10	44,400	\$0.19	\$8,511.98
November,10	42,600	\$0.19	\$8,003.38
December,10	43,600	\$0.17	\$7,454.09
January,11	43,400	\$0.16	\$6,983.72
February,11	43,600	\$0.16	\$7,146.94
March,11	42,400	\$0.17	\$7,023.46
April,11	44,000	\$0.18	\$7,847.00
May,11	50,200	\$0.17	\$8,641.69
June,11	43,200	\$0.27	\$11,530.25
Total	535,200	\$0.21	\$111,112.95



6.2. NATURAL GAS

NStar satisfies the natural gas requirements of the facility.

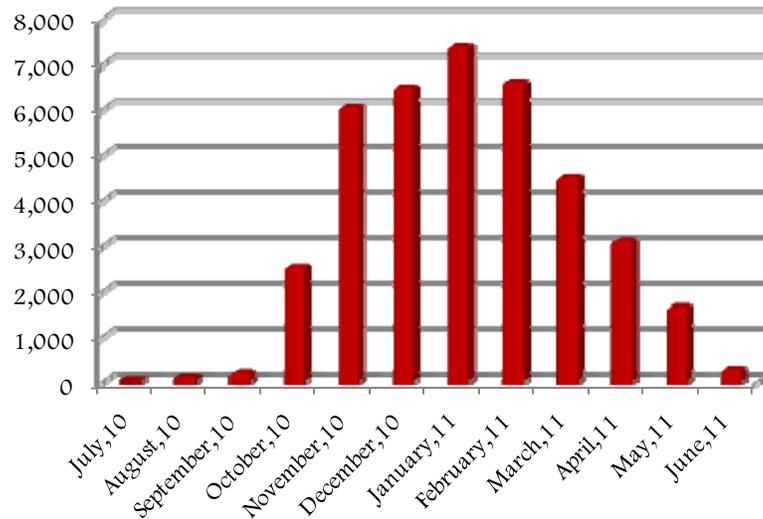
During the school year, the main component of gas consumption is heating. The other main component of gas consumption is for cooking and domestic hot water heating. The cooking and water heating load represents the "base load" which remains relatively constant during the school year. During the winter months, gas consumption increases markedly and this is, of course, caused by the heating requirements of the boilers and rooftop unit furnaces. During the summer months, total gas consumption is negligible which indicates that gas-fired equipment is not operating during those months.

Based on the 2010/2011 natural gas usage & costs, the average price paid during the year was \$1.08 per therm. The total annual natural gas consumption for the 12-month period analyzed is 39,038 for a total cost of \$42,037.35.

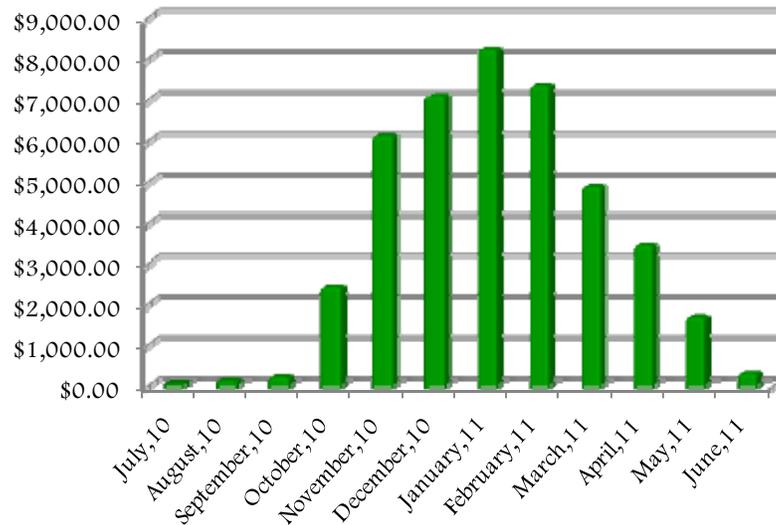
Natural Gas Consumption and Cost Data

Billing Month	Consumption (therms)	Unit Cost/therm	Total Cost
July, 2010	26	\$2.19	\$56.83
August, 2010	102	\$1.31	\$133.64
September, 2010	219	\$1.05	\$230.81
October, 2010	2,550	\$.95	\$2,424.29
November, 2010 202010	6,053	\$1.01	\$6,131.31
December, 2010	6,487	\$1.09	\$7,100.86
January, 2011	7,396	\$1.11	\$8,242.81
February, 2011	6,613	\$1.11	\$7,361.22
March, 2011	4,523	\$1.08	\$4,844.69
April, 2011	3,115	\$1.11	\$3,442.29
May, 2011	1,664	\$1.03	\$1,706.40
June, 2011	290	\$1.11	\$321.50
Total/Average	39,038	\$1.08	\$42,037.35

Natural Gas Use (therms)



Natural Gas Cost (\$)

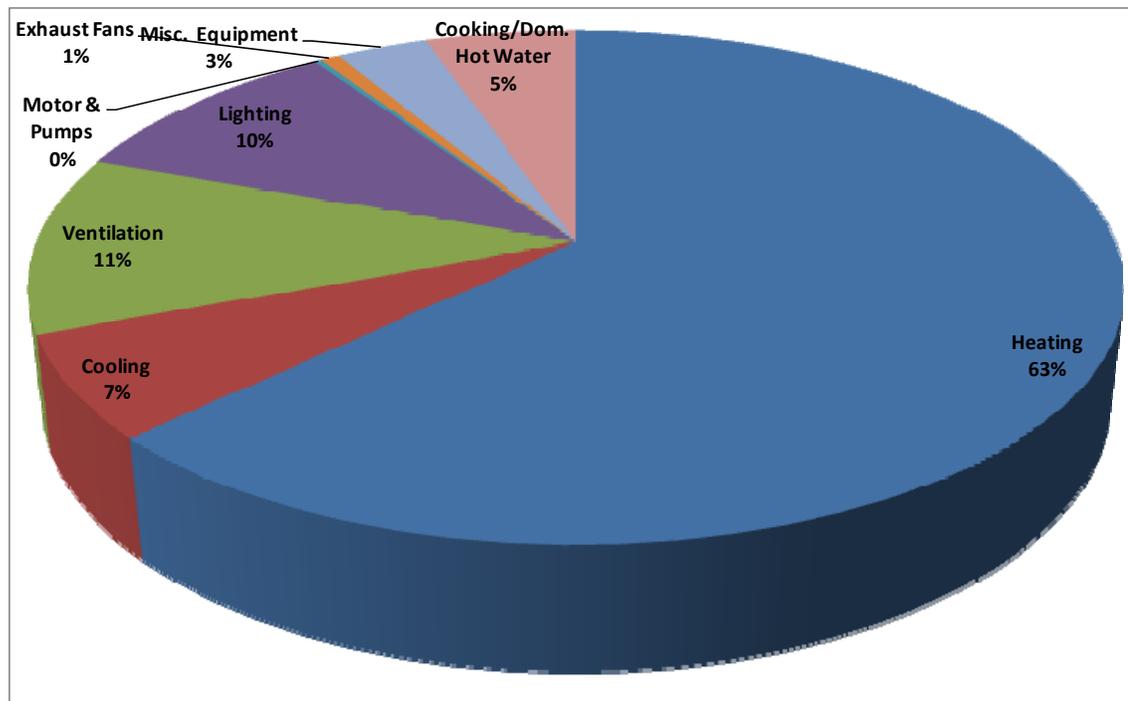


7. END USE ENERGY DISTRIBUTION

Following table shows the annual end-use energy distribution by component for FY 2011 (base year) for John Eliot School.

System Type	kWh	therms	kBtu	% of Total
Heating		36,026	3,602,600	63%
Cooling	108,189		369,140	6%
Ventilation	188,297		642,469	11%
Lighting	169,576		578,595	10%
Motor & Pumps	4,035		13,768	0.2%
Exhaust Fans	11,191		38,184	1%
Misc. Equipment	53,912		183,946	3%
Cooking/Dom. Hot Water		3,012	301,200	5%
Total	535,200	39,038	5,729,902	100%

note: FY 2011 (July 2010 – June 2011) is used as baseline year for analysis



8. ENERGY CONSERVATION MEASURES (ECM)

EMG has identified a total of 8 Energy Conservation Measures (ECMs) for this property. All the ECMs are broken into two major categories:

1. **No/Low Cost Recommendations:** No/Low cost is defined as any project with initial investment of less than \$1,000
2. **Capital Cost Recommendations:** Capital cost defined as any project with initial investment greater than \$1,000

EMG screens ECMs using two financial methodologies. ECMs which are considered financially viable must meet both criteria.

1. Simple Payback Period –The number of years required for the cumulative value of energy or water cost savings less future non-fuel or non-water costs to equal the investment costs of the building energy or water system, without consideration of discount rates. ECMs with a payback period greater than the Expected Useful Life (EUL) of the project are not typically recommended, as the cost of the project will not be recovered during the lifespan of the equipment. These ECMs are recommended for implementation during future system replacement. At that time, replacement may be evaluated based on the premium cost of installing energy efficient equipment.

$$\text{Simple Payback} = \frac{\text{Initial Cost}}{\text{Annual Savings}}$$

2. Savings-to-Investment Ratio (SIR) – The savings-to-investment ratio is the ratio of the present value savings to the present value costs of an energy or water conservation measure. The numerator of the ratio is the present value over the estimated useful life (EUL) of net savings in energy or water and non-fuel or non-water operation and maintenance costs attributable to the proposed energy or water conservation measure. The denominator of the ratio is the present value of the net increase in investment and replacement costs less salvage value attributable to the proposed energy or water conservation measure. It is recommended that energy efficiency recommendations should be based on a calculated SIR, with larger SIRs receiving a higher priority. A project is typically only recommended if SIR is greater than or equal to 1.0, unless other factors outweigh the financial benefit.

$$\text{SIR} = \frac{\text{Present Value (Annual Savings, } i\%, \text{ EUL)}}{\text{Initial Cost}}$$

Key Metrics to Benchmark the Subject Property's Energy Usage Profile

- Building Site Energy Use Intensity - The sum of the total site energy use in thousand of Btu per unit of gross building area. Site energy accounts for all energy consumed at the building location only not the energy consumed during generation and transmission of the energy to the site.
- Building Source Energy Use Intensity – The sum of the total source energy use in thousand of Btu per unit of gross building area. Source energy is the energy consumed during generation and transmission in supplying the energy to your site.
- Building Cost Intensity - This metric is the sum of all energy use costs in dollars per unit of gross building area.
- Greenhouse Gas Emissions - Although there are numerous gases that are classified as contributors to the total for Greenhouse Emissions, the scope of this energy audit focuses on carbon dioxide (CO₂). Carbon dioxide enters the atmosphere through the burning of fossil fuels (oil, natural gas, and coal), solid waste, trees and wood products, and also as a result of other chemical reactions (e.g., manufacture of cement).

Site Energy Use Intensity (EUI)	Rating	
Current Site Energy Use Intensity (EUI)	79	kBtu/ft2
Post ECM Site Energy Use Intensity (EUI)	70	kBtu/ft2
Source Energy Use Intensity (EUI)	Rating	
Current Source Energy Use Intensity (EUI)	140	kBtu/ft2
Post ECM Source Energy Use Intensity (EUI)	129	kBtu/ft2
Building Cost Intensity (BCI)	Rating	
Current Building Cost Intensity	\$2.11	/ft2
Post ECM Building Cost Intensity	\$1.96	/ft2

Summary of the Greenhouse Gas Reductions from Recommended Energy Conservation Measures

The following table provides a summary of the projected Greenhouse Gas Emissions reductions as a result of the recommended Energy Conservation Measures:

Greenhouse Gas Emissions Reduction	Rating	
Estimated kWh Reduction	23,625	kWh
Estimated Annual Thermal Energy Reduction	5,533	Therms
Total CO ₂ Emissions Reduced	8	MtCO ₂ /yr
Total Cars Off The Road (Equivalent)*	1	
Total Acres of Pine Trees Planted (Equivalent)*	2	

*Equivalent reductions per DOE emissions calculation algorithms.

The following table describes each recommended ECM in terms of initial investment, Electricity and natural gas savings, water savings, annual energy cost and maintenance savings, payback and SIR.

List of Recommended Energy Conservation Measures For John Eliot Elementary School													
ECM #	Description of ECM	Projected Initial Investment	Estimated Annual Energy Savings		Estimated Annual Water Savings	Total Energy Savings	Estimated Cost Savings	Estimated Annual O&M Savings	Total Estimated Annual Cost Savings	Simple Payback	S.I.R.	Life Cycle Savings	Expected Useful Life (EUL)
			Natural Gas	Electricity									
		\$	Therms	kWh	kgal	MMbtu	\$	\$	\$	Years		\$	Years
No/Low Cost Recommendations													
1	Install Energy Savers on Vending, Snack Machines Details: Electric Water Cooler and "Coke" Machine located in Teacher's Dining Room	\$390	0	2,300	0	8	\$478	\$0	\$478	0.82	14.62	\$5,310	15.00
2	Install Timers On Rooftop Exhaust Fans Details: Restroom Exhaust Fans (EF1-7, EF-18), 2HP total	\$516	0	1,547	0	5	\$321	\$0	\$321	1.60	7.44	\$3,320	15.00
3	Convert Gas Pilot Stoves To Electronic Ignition Stoves Details: Convert Kitchen Range to Electronic Ignition	\$215	34	0	0	3	\$37	\$0	\$37	5.87	2.03	\$222	15.00
Totals for No/Low Cost Items		\$1,120	34	3,847	0	17	\$835	\$0	\$835	1.34			
Capital Cost Recommendations													
1	Install Automatic Lighting Controls Details: Exploit natural light in corridors, etc.	\$1,632	0	11,044	0	38	\$2,293	\$0	\$2,293	0.71	16.77	\$25,739	15.00
2	Re-Commission The Building & Its Control Systems Details: Rebalance air flow; verify control system operations	\$20,711	5,864	0	0	586	\$6,314	\$0	\$6,314	3.28	2.60	\$33,152	10.00
3	Replace High Intensity Discharge Lamp (HID) with Induction Lighting Details: Replace HID Gym lights and lobby flood lights with induction fixtures.	\$11,921	0	11,337	0	39	\$2,354	\$144	\$2,498	4.77	2.23	\$14,666	14.00
4	Install On-Demand Ventilation on Air Handlers in Mechanical Room Details: Convert Gym Air Handlers (AH-1,2) to On-Demand Ventilation.	\$2,041	250	22	0	25	\$274	\$14	\$288	7.09	1.60	\$1,231	15.00
Total For Capital Cost		\$36,305	6,114	22,403	0	688	\$11,235	\$158	\$11,393	3.19			
	Interactive Savings Discount @ 10%		-615	-2,625		-70	-\$1,207	-\$16	-\$1,223				
	Total Contingency Expenses @ 15%	\$5,614											
Total for Improvements		\$43,039	5,533	23,625	0	634	\$10,863	\$142	\$11,005	3.91			

If all of the above mentioned ECM's are implemented, John Eliot Elementary School could potentially save approximately \$11,005 per year with an investment of \$43,039, yielding a net effective payback of 3.91 years.

8.1. ECM CALCULATION ASSUMPTIONS

EMG has made the following assumptions in calculation of the Energy Conservation Measures.

- Building operating hours, as detailed in section 5.1 are assumed to be 78 hours per week (during the school year, assumed to be 37 weeks long).
- The facility occupancy is assumed to be 447 people.
- Annual Heating Equipment Operating Hours are derived from actual consumption and equipment input rates to be 3,144 hours/year
- Typical lighting operating hours are assumed to be 15.5 per day or 2,868 hours per (school) year.

8.2. No/Low Cost ECM DESCRIPTIONS

EMG has identified 3 No/Low Cost Energy Conservation Measures (ECMs) for this property. This includes all measures which can be implemented below the cost threshold of \$1,000. The following paragraphs describe each of these ECMs along with the initial installed costs, annual energy savings, and payback periods.

8.2.1. Install Energy Controllers On Electric Water Cooler and Vending Machine

Electric Water Coolers and soft drink vending machines are usually designed to operate all day round irrespective of the occupancy level in the office. This means that the vending machines operate for more than 12 hours a day when not required in case of commercial establishments.

In the teacher dining room, there is a "Coke" machine and there is an Electric Water Cooler near the main entrance lobby. EMG recommends installing vend misers on these units, which will automatically reduce the running time of the units during weekends and unoccupied hours. There are two types of vend misers; one has a timer in it, which is programmed to turn off or tune down the vending machines after the office hours and bring it back up an hour before the office opens. The other is a motion sensor based system that tunes down the machines upon detecting no-occupancy for a pre-programmed duration of time. In the case of vending machines storing chilled products, the vend miser does not turn off the machine entirely, but reduces the operating time of the compressor, such that the machine maintains the products at a minimum tolerable temperature.

Since the "Coke" machine is probably owned by a local distributor, they should be contacted to determine if they are willing to retrofit the unit with a vending miser or substitute another unit equipped with a vending miser.

EMG estimates the total installation cost of two vending misers at \$390. EMG projects annual savings of \$478 which yields a payback of .82 years.

8.2.2. Install Timers on Rooftop Exhaust Fans

Ventilation systems bring fresh outdoor air into the building to provide the occupants with oxygen and to dilute internally-generated air pollutants. Reducing the operating times for discrete ventilation exhaust systems saves fan energy. Curtailing ventilation air reduces heating or cooling loads, except under economizer operation. When a building zone is unoccupied, the ventilation system should be turned off, unless it is "flushing" the building in an economizer mode. Coordinate changes to ventilation air supply with changes to exhaust systems to maintain air balance in the space. Exhaust fans are generally used in areas with high concentrations of pollutants generated from occupants' activities. These exhaust requirements are rarely continuous, and the fans should operate only as needed. Kitchen exhaust fans and make-up air units should only operate while cooking is in progress. This can be accomplished with timers and manual overhead switches. Manual timers are applicable to bathroom exhaust fans. Sensors may be used to shut down fans in intermittently occupied rooms. Care should be exercised in controlling the exhaust from fume hoods used to vent toxic gases in laboratories.

The building has 8 rooftop exhaust fans that are estimated to be continuously running for 9.5 hours a day. The normal hours at the school are from 6:00 AM till 4:30 pm (Monday-Friday). EMG recommends installing a mechanical timer on each rooftop restroom exhaust fan such that it is turned off a few minutes after the restroom lights are turned "off" by the motion sensor. Assuming that the exhaust fan run time is reduced to 4 hours a day, annual run time will be reduced to 1,018 hours each year.

EMG estimates the total installation cost of 8 exhaust fan timers at \$516. EMG projects annual savings of \$321 which yields a payback of 1.6 years.

8.2.3. Convert From Gas Pilot to Electronic Ignition for Kitchen Range

Standing pilot ignition systems are common on older boilers, furnaces, water heaters and ranges. Standing pilot systems utilize a constantly burning pilot light to ignite the combustion equipment when it is activated. When the pilot light for gas-fired equipment burns constantly, energy is wasted. This type of pilot light can be replaced with an automatic electronic ignition system that ignites the pilot only when the equipment is activated for use. Many companies make pilot ignition retrofit systems that can be installed on the existing equipment by skilled technicians. Installing electronic ignition kits will reduce the natural gas consumption by eliminating wasted fuel as the gas flow is only activated when the equipment is in operation.

This ECM recommends replacing the standing pilot ignition system with an electronic ignition system on the kitchen range. It is recommended that the equipment manufacturer be consulted to ensure compatibility of the equipment with an electronic ignition kit.

EMG estimates the total installation cost of an electronic ignition system at \$215. EMG projects annual savings of \$37 which yields a payback of 5.87 years.

8.3. CAPITAL COST ECM DESCRIPTIONS

EMG has identified 5 Capital Cost Energy Conservation Measures (ECMs) for this property. This list includes recommended measures which have an estimated implementation cost of greater than \$1,000. The following paragraphs describe each of these ECMs, in addition to their initial installed costs, annual energy savings, and payback periods.

8.3.1. Install Automatic Lighting Controls

One of the best ways to save energy is to turn off lights that are not needed. This saves energy, as well as extends the replacement time on lamps. (While frequent switching may in some cases shorten lamp life, the savings in electrical power will more than compensate).

The operating time of lighting systems can be reduced either automatically or manually. Automated controls are more reliable for ensuring that energy savings are achieved. Local switches can be labeled to encourage occupants to turn off lights when leaving an area. Individual switches in perimeter offices permit occupants to reduce lighting levels on sunny days. Sophisticated lighting control systems are available, but they are costly to retrofit. They should be considered when the lighting system is being replaced. With the exception of security lights, storeroom lighting can be placed on timed switches that shut off after the selected interval. All exterior lighting, as well as interior lighting in glass-enclosed vestibules, should be placed on photocell and/or timer control.

Several building interior spaces are exposed to natural light through south or west-facing windows. Many of these spaces are corridors or stairways which do not require high illumination levels. Also, the Cafeteria, Multi-purpose Room, Music Classroom and Art Classroom have large windows with a south-facing exposure.

In spaces exposed to natural light, EMG recommends installing a photo control sensor that shall control the ON/OFF function of the overhead lights. The photo controls can be pre-programmed to turn on the overhead lamps when the ambient lighting levels falls below a pre-determined level. This ensures that each space is sufficiently lit, even on cloudy days.

EMG estimates the total installation cost of 19 photosensors at \$1,632. EMG projects annual savings at \$2,293 which yields a payback of .71 years.

8.3.2. Recommission the Building

As part of the energy audit, EMG interviewed building occupants to determine their satisfaction with the building environment. Many teachers expressed satisfaction with the existing building temperature control but other teachers had reservations. In particular, some teachers indicated that Room 165 had “inconsistent” temperature control while Room 153 is an “icebox” during the winter. These are subjective opinions but they may indicate problems with the building temperature control system. The building was probably commissioned around 2003. However, it is possible that some components of the building temperature control system have failed or are no longer operating properly.

EMG recommends that the building HVAC system should be “recommissioned.” The recommissioning process should verify if the building HVAC system was installed as the designer intended and is operating as designed. The recommissioning process should provide insight into possible problems with the HVAC system operation.

EMG estimates the total cost of recommissioning the existing HVAC system at \$20,711. EMG projects annual savings of \$6,314 which yields a payback of 3.28 years.

8.3.3. Replace High Intensity Discharge (HID) Lamp with Induction Lighting

An induction light is similar to a fluorescent light in that mercury in a gas fill inside the bulb is excited; emitting UV radiation that in turn is converted into visible white light by the phosphor coating on the bulb. Like fluorescent, the phosphor coating determines the color qualities of the light. Fluorescent lamps use electrodes to strike the arc and initiate the flow of current through the lamp, which excites the gas fill. Each time voltage is supplied by the ballast and the arc is struck, the electrodes degrade a little, eventually causing the lamp to fail. Induction lamps do not use electrodes. Instead of ballast, the system uses a high-frequency generator with a power coupler.

The generator produces a radio frequency magnetic field to excite gas fill. With no electrodes, the lamp lasts longer. Induction lamps, in fact, last up to 100,000 hours, with the lamp producing 70% of its light output at 60,000 hours. In other words, their rated life is 5-13 times longer than metal halide (7,500 to 20,000 hours at 10 hours/start).

Induction lamps are ideally suited for high-ceiling applications where the lamps are difficult, costly or hazardous to access. They are also ideally suited for such applications where the advantages of fluorescent lighting are sought but a light source is needed that can start and operate efficiently in extremely cold temperatures. As a result, induction lighting is a suitable for a wide range of applications, including not only warehouses, industrial buildings, cafeterias, gymnasiums, etc., but also signage, tunnels, bridges, roadways, outdoor area and security fixtures, parking garages, public spaces, and freezer and cold storage lighting.

The increased costs occurs in the induction systems themselves – which could be 5 to 6 times more than metal halide systems, and also in new fixtures, which can inflate payback periods and reduce return on investment. But you also generally get a 30% reduction in capital and operating costs immediately from the reduced number of fixtures made possible by the higher light output. You also get 15% more efficiency just because the induction system (lamp and electronic ballast) is more efficient. Apply that over ten years plus reduced replacement and maintenance costs compared to metal halide and other HID lamps and suddenly it makes a lot of sense to go into induction lighting systems.

- Long Service Life: up to 100,000hrs (5 times the lamp life of Metal Halides)
- Energy Saving: save up to 40% compared to metal halides, 13 times more efficient than incandescent light bulbs, and up to twice as efficient as compact fluorescent lights
- Instant On/Off: no waiting time between re-strike
- High Efficiency: lighting efficiency > 80lm/w
- High Lumens Maintenance: > 70% after 60,000 hrs
- Wide Selection of Color Temperature: 2720K- 6500K
- High Power Factor Ballast: $\lambda > 0.95$
- Flicker-free : high frequency (250KHz) creates a better and more comfortable light for users and prevents eye injury when viewed directly
- Optional Dimmable Ballast for Integrated Control: linearly dimmable to 30%

This ECM involves replacing the existing 400W HID gym lights and the existing 150W lobby HID fixtures.

EMG estimates the replacement cost of 16 existing 400W HID gym light fixtures with 250W Induction fixtures and the replacement cost of 6 existing 150W lobby fixtures will total \$11,921. EMG projects annual savings of 11,337 kW-hr or \$2,498 which yields a payback of 4.77 years.

8.3.4. Install On-Demand Ventilation on Air Handlers

Some buildings are ventilated at a rate in excess of the recommended values. To reduce the energy consumed by the ventilation system, the ventilation rates should be lowered, unless typically high levels of pollutants are being generated. (If human carcinogens or other harmful contaminants are suspected to be present in the occupied space, other relevant standards or guidelines, such as OSHA or NIH, must supersede the listed values.) For spaces with transient or variable occupancy, the quantity of outdoor air should be adjusted by use of dampers, multi-speed ventilation fans, or by duty cycling the system. When contaminants independent of the occupants are generated in the space, the supply of outdoor air should lead occupancy so that acceptable conditions are attained before occupants return. On the other hand, if contaminants are generated solely by the occupants, the supply of outdoor air may lag occupancy. Such control over the ventilation rate can be achieved by installing on demand ventilation system on air-handling units that senses the amount of carbon di-oxide in the return air and modulates the external air flow based on it. In case the CO₂ levels are low, which means the occupancy level in the facility is below normal, hence there doesn't exist, a need to bring in fresh air. This indirectly reduces the load on the air handling unit as it decreases the amount of energy required to condition the outside air. Conversely on detecting a high level of pollutants and carbon di-oxide residue in the return air, the sensor shall modulate to increase the intake of outside air, for compensating the impure air.

The school Gymnasium has 2 exhaust fans, located in the Gym. Based on the above explanation, EMG recommends installing On-Demand Ventilation sensors on these exhaust fans. It is estimated that the use of On-Demand Ventilation shall result in energy savings of at least 15% annually, which comes to about 21.57Kwh and 250.31 therm, annually.

EMG estimates the total cost of converting both gym air handlers to On-Demand Ventilation at \$2,041. EMG projects annual savings of \$288 which yields a payback of 7.09 years.

9. IMPLEMENTATION OF AN OPERATIONS AND MAINTENANCE PLAN

The quality of the maintenance and the operation of the facility's energy systems have a direct effect on its overall energy efficiency. Energy-efficiency needs to be a consideration when implementing facility modifications, equipment replacements, and general corrective actions. The following is a list of activities that should be performed as part of the routine maintenance program for the property. These actions, which have been divided into specific and general recommendations, will insure that the energy conservation measures identified in this report will remain effective. The following general recommendations should be continued or implemented.

Building Envelope

1. Check Caulking and weather stripping throughout the envelope
 - Currently in good condition. No immediate need noted.
2. Windows inspected periodically for damaged panes and failed thermal seals
 - Currently all windows, doors and seals in good condition.
3. Automatic door closing mechanisms repaired and adjusted as needed
 - Currently all doors closing properly.
4. Roof and insulation checked at least annually
 - Currently in good condition. New insulation improvements recommended for cafeteria and gym.

Heating and Cooling

1. The burners cleaned and fuel/air ratios optimized during routine maintenance checks
 - Boiler not running at time of audit. But per maintenance burners are cleaned and A/F adjusted annually.
2. Boiler and RTUs inspected and cleaned annually
 - Currently in practice.
3. Temperature settings reduced in unoccupied areas and set points seasonally adjusted.
 - Currently occupied/unoccupied set points maintained by BMS. EMG verified and the system appeared to be monitoring properly. But Retro-commissioning is recommended as an ECM will replace mal functioning sensors.
4. Control valves and dampers checked for functionality semi-annually and repaired, when needed
 - Is recommended as part of retro-commissioning
5. Equipment inspected for worn or damaged parts as part of a monthly maintenance check
 - Currently in practice
6. Ductwork visually inspected and checked for leaks or damaged insulation as part of a semi-annual maintenance check
7. Hot air registers and return air ductwork clean and unobstructed once every 3-5 years
 - Duct work recently cleaned.
8. Air dampers operating correctly
 - Is recommended as part of retro-commissioning. Currently controlled by BMS.
9. Test and balance completed annually to ensure heating uniform throughout the spaces
 - Is recommended as part of retro-commissioning.

10. Evaporator coils and condenser coils regularly checked and cleaned
 - Once every 3-5 years.
11. Air filters inspected monthly and replaced prior to excessive visual buildup (May increase filter costs, but will reduce fan energy costs)
 - Currently in practice.

Domestic Hot Water

1. Domestic hot water heater temperature set to the minimum temperature required
 - Recommended as an ECM
2. Hot water piping checked routinely for damaged insulated and leaks
 - Currently in good condition.

Lighting

1. Over-lit areas managed by bi-level switching or photocell controls or de-lamping
 - Currently recommended
2. Only energy-efficient replacement lamps used and in-stock for replacement
3. Lighting fixture reflective surfaces and translucent covers clean
 - Currently in good condition
4. Walls clean and bright to maximize lighting effectiveness
5. Rooms controlled by motion or occupancy sensors
 - Currently recommended as ECM
6. Timers and/or photocells operating correctly on exterior lighting
 - Operating properly. Currently on timer and EMG recommends combination of photocell and timer to reduce unnecessary operating hours.

Existing Equipment and Replacements

1. Refrigerator and freezer doors closed and sealed correctly
 - Currently kitchen freezers are properly weather stripped and in good condition
2. Kitchen exhaust fans only used when needed or sensors installed to limit operation
 - Currently there are no sensors. School was not functioning at time of audit. But EMG recommends kitchen exhaust hood sensor to shut fan off during day when not needed.
3. Office/ computer equipment either in the “sleep” or “off” mode when not used
 - Smart strips are good application.
4. All other recommended equipment specific preventive maintenance actions conducted

In addition, equipment replacement performed assuring that:

1. All equipment replacements not over/undersized for the particular application
2. All equipment replacements with energy conserving and/or high efficiency devices

10. APPENDICES

- APPENDIX A: Photographic Record
- APPENDIX B: Site Plan
- APPENDIX C: Records of Communication
- APPENDIX D: Glossary of Terms
- APPENDIX E: Mechanical Equipment Inventory
- APPENDIX F: Lighting Systems Schedules
- APPENDIX G: ECM Calculations
- APPENDIX H: Supporting Documents

**APPENDIX A:
PHOTOGRAPHIC RECORD**



DUE DILIGENCE FOR THE LIFE CYCLE OF REAL ESTATE

EMG PHOTOGRAPHIC RECORD

Project No.: 98515.11R-002.268

Project Name: Eliot Elementary School



Photo #1: East elevation of building



Photo #2: North elevation of building showing main building entrance



Photo #3: View of building (looking west)



Photo #4: View of building (looking north)



Photo #5: View of roof



Photo #6: Insulated window



DUE DILIGENCE FOR THE LIFE CYCLE OF REAL ESTATE

EMG PHOTOGRAPHIC RECORD

Project No.: 98515.11R-002.268

Project Name: Eliot Elementary School



Photo #7: Building water meter in Room 149



Photo #8: Building gas meter



Photo #9: Building main transformer



Photo #10: Building electric meter in Room 208



Photo #11: Building emergency generator



Photo #12: Hot water boiler



DUE DILIGENCE FOR THE LIFE CYCLE OF REAL ESTATE

EMG PHOTOGRAPHIC RECORD

Project No.: 98515.11R-002.268

Project Name: Eliot Elementary School



Photo #13: Typical fin-tube unit



Photo #14: Typical unit heater



Photo #15: Space VAV reheat unit



Photo #16: Rooftop air handler unit



Photo #17: Rooftop unit filter section



Photo #18: Building central DHW system



DUE DILIGENCE FOR THE LIFE CYCLE OF REAL ESTATE

EMG PHOTOGRAPHIC RECORD

Project No.: 98515.11R-002.268

Project Name: Eliot Elementary School



Photo #19: Rooftop exhaust fan



Photo #20: BAS interface



Photo #21: Light fixtures in typical classroom



Photo #22: Electric water cooler



Photo #23: Rooftop exhaust fans



Photo #24: Gas kitchen range with continuous pilot



DUE DILIGENCE FOR THE LIFE CYCLE OF REAL ESTATE

EMG PHOTOGRAPHIC RECORD

Project No.: 98515.11R-002.268

Project Name: Eliot Elementary School



Photo #25: Kindergarten classrooms with south-facing windows



Photo #26: Corridors exposed to abundant natural light



Photo #27: Building glazing on south and west elevations



Photo #28: Existing gym light fixtures and air handler

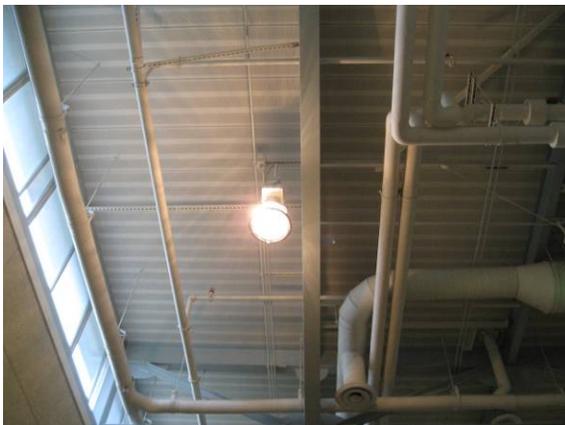
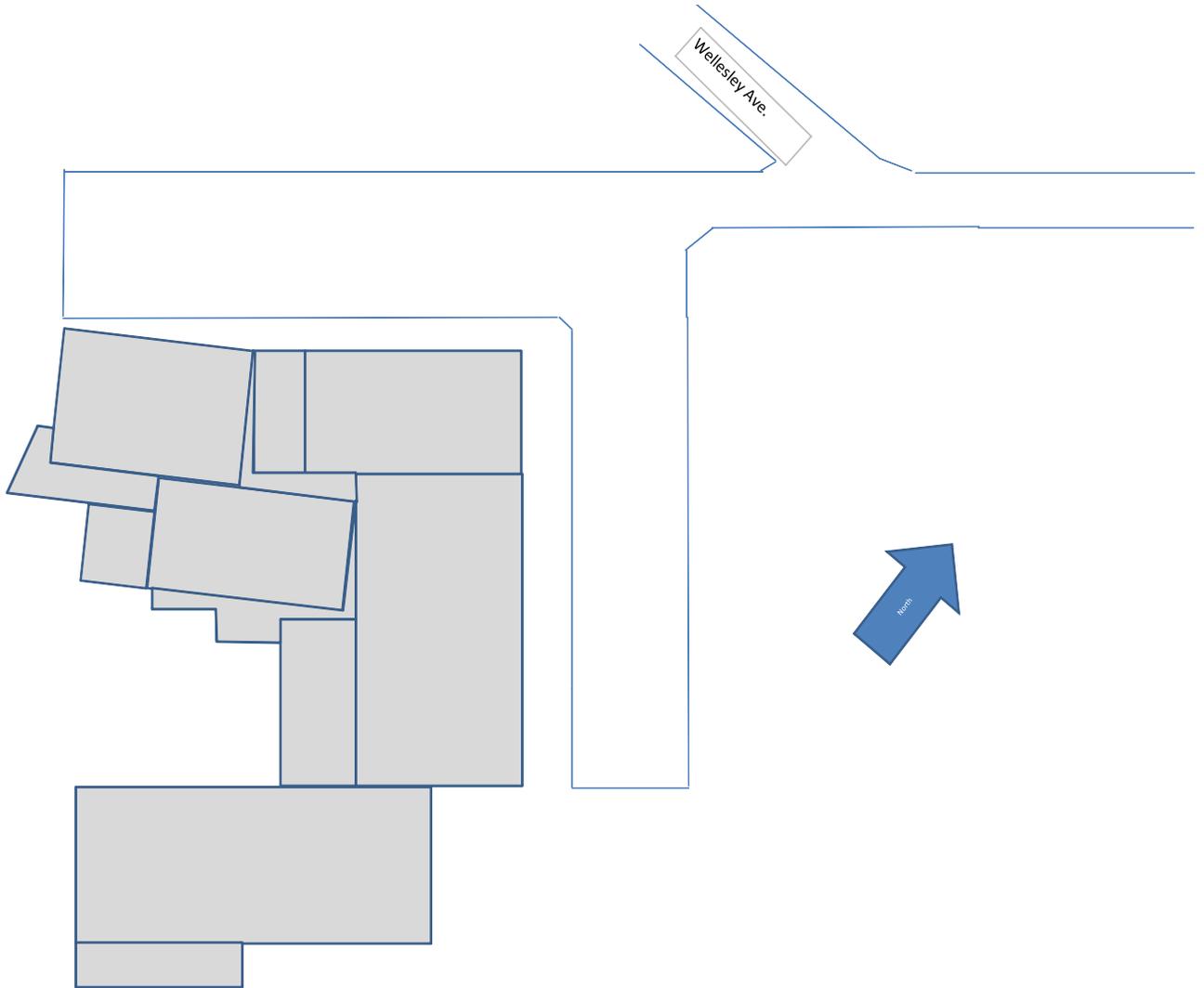


Photo #29: Existing gym roof deck-possible skylight location



Photo #30: Typical motion sensor

**APPENDIX B:
SITE PLAN**



John Eliot Elementary School

135 Wellesley Ave.
Needham, Ma. 02492
Approx. 69,035 sq.-ft.

**APPENDIX C:
RECORDS OF COMMUNICATION**

RECORD OF COMMUNICATION

Date: August 31, 2011 Time: 10:00 AM
Project Number: 98515.11R-002.268 Recorded by: J. McLurg Field Observer/Project
Manager
Project Name: Eliot Elementary School

Communication with: Wayne Whisler
of: Town of Needham
Phone: 781-898-7257

Communication via:

- Telephone Conversation
 Discussions During Site Assessment
 Office Visitation/Meeting at:
 Other:

RE: Eliot Elementary School Energy Audit

Summary of Communication:

Made arrangements for site visit on September 6.

RECORD OF COMMUNICATION

Date: September 6-7, 2011 Time: 9:00am-5:00pm (Sept 6), 7:30am-12noon (Sept 7).
Project Number: 98515.11R-002.268 Recorded by: J. McLurg Field Observer/Project Manager
Project Name: Eliot Elementary School

Communication with: Wayne Whisler and Yustil
of: Town of Needham
Phone: _____

Communication via:
Telephone Conversation
 Discussions During Site Assessment
Office Visitation/Meeting at:
Other:

RE: **Eliot Elementary School Energy Audit**

Summary of Communication:

Wayne and Yustil accompanied me during September 6 Site Visit. Yustil accompanied me during the September 7 site visit.

**APPENDIX D:
GLOSSARY OF TERMS**

Glossary of Terms and Acronyms

ECM – Energy Conservation Measures are projects recommended to reduce energy consumption. These can be No/Low cost items implemented as part of routine maintenance or Capital Cost items to be implemented as a capital improvement project.

Initial Investment – The estimated cost of implementing an ECM project. Estimates typically are based on R.S. Means Construction cost data and Industry Standards.

Annual Energy Savings – The reduction in energy consumption attributable to the implementation of a particular ECM. These savings values do not include the interactive effects of other ECMs.

Cost Savings – The expected reduction in utility or energy costs achieved through the corresponding reduction in energy consumption by implementation of an ECM.

Simple Payback Period – The number of years required for the cumulative value of energy or water cost savings less future non-fuel or non-water costs to equal the investment costs of the building energy or water system, without consideration of discount rates.

EUL – Expected Useful Life is the estimated lifespan of a typical piece of equipment based on industry accepted standards.

RUL – Remaining Useful Life is the EUL minus the effective age of the equipment and reflects the estimated number of operating years remaining for the item.

SIR – The savings-to-investment ratio is the ratio of the present value savings to the present value costs of an energy or water conservation measure. The numerator of the ratio is the present value of net savings in energy or water and non-fuel or non-water operation and maintenance costs attributable to the proposed energy or water conservation measure. The denominator of the ratio is the present value of the net increase in investment and replacement costs less salvage value attributable to the proposed energy or water conservation measure. It is recommended that energy-efficiency recommendations be based on a calculated SIR, with larger SIRs receiving a higher priority. A project typically is recommended only if the SIR is greater than or equal to 1.0, unless other factors outweigh the financial benefit.

Life Cycle Cost - The sum of the present values of (a) Investment costs, less salvage values at the end of the study period; (b) Non-fuel operation and maintenance costs; (c) Replacement costs less salvage costs of replaced building systems; and (d) Energy and/or water costs.

Life Cycle Savings – The sum of the estimated annual cost savings over the EUL of the recommended ECM, expressed in present value dollars.

Building Site Energy Use Intensity - The sum of the total site energy use in thousand of Btu per unit of gross building area. Site energy accounts for all energy consumed at the building location only not the energy consumed during generation and transmission of the energy to the site.

Building Source Energy Use Intensity – The sum of the total source energy use in thousand of Btu per unit of gross building area. Source energy is the energy consumed during generation and transmission in supplying the energy to your site.

Building Cost Intensity - This metric is the sum of all energy use costs in dollars per unit of gross building area.

Greenhouse Gas Emissions - Although there are numerous gases that are classified as contributors to the total for Greenhouse Emissions, the scope of this energy audit focuses on carbon dioxide (CO₂). Carbon dioxide enters the atmosphere through the burning of fossil fuels (oil, natural gas, and coal), solid waste, trees and wood products, and also as a result of other chemical reactions (e.g., manufacture of cement).

**APPENDIX E:
MECHANICAL EQUIPMENT INVENTORY**

Mechanical Equipment Inventory								
Equipment	Manufacturer	Age	Location	Model/Type	Capacity	Serves	Operating Hours/Year	Remarks
RTU-1	McQuay	2003	Roof		19,500 cfm	Building-North	3,000 (estimate)	Rooftop Air Handler
RTU-2	McQuay	2003	Roof		32,500 cfm	Building-South	3,000 (estimate)	Rooftop Air Handler
RTU-3	McQuay	2003	Roof		19,500 cfm	Multipurpose Room	3,000 (estimate)	Rooftop Air Handler
RTU-4	McQuay	2003	Roof		10,000 cfm	Cafeteria	3,000 (estimate)	Rooftop Air Handler
AH-1	McQuay	2003	Gym		5,000 cfm	Gym	1,500 (estimate)	Gym Air Handler
AH-2	McQuay	2003	Gym		5,000 cfm	Gym	1,500 (estimate)	Gym Air Handler
AH-3	McQuay	2003	Rm 206		4,690 cfm	Boilers	3,144	Combustion Air Unit
B1, 2	AO Smith	2003	Rm 206		2,840 MBH	Hydronic System	3,144	Boiler
EF-1	Cook	2003	Roof		175 cfm	Toilets	1,758	Exhaust Fan
EF-2	Cook	2003	Roof		200 cfm	Toilets	1,758	Exhaust Fan
EF-3	Cook	2003	Roof		200 cfm	Toilets	1,758	Exhaust Fan
EF-4	Cook	2003	Roof		300 cfm	Toilets	1,758	Exhaust Fan
EF-5	Cook	2003	Roof		375 cfm	Toilets	1,758	Exhaust Fan

EF-6	Cook	200 3	Roof		460 cfm	Toilets	1,758	Exhaust Fan
EF-7	Cook	200 3	Roof		750 cfm	Toilets	1,758	Exhaust Fan
EF-8	Cook	200 3	Roof		1,100 cfm	Kiln	1,758	Exhaust Fan
EF-9	Cook	200 3	Roof		4,400 cfm	Kitchen Hood	1,758	Exhaust Fan
EF-10	Cook	200 3	Roof		5,000 cfm	Gym	1,758	Exhaust Fan
EF-11	Cook	200 3	Roof		5,000 cfm	Gym	1,758	Exhaust Fan
EF-12	Cook	200 3	Roof		250 cfm	Kitchen Toilet/storage	1,758	Exhaust Fan
EF-13	Cook	2003	Roof		2,770 cfm	Room 208	1,758	Exhaust Fan
EF-14	Cook	2003	Roof		600 cfm	Room 209	1,758	Exhaust Fan
EF-15	Cook	2003	Roof			Room 120	1,758	Exhaust Fan
EF-16	Cook	2003	Roof		700 cfm	Dishwash er	1,758	Exhaust Fan
EF-17	Cook	2003	Roof		700 cfm	Outside Storage	1,758	Exhaust Fan
EF-18	Cook	2003			750 cfm	Toilets	1,758	Exhaust Fan
EF-19	Cook	2003			100 cfm	Room 207	1,758	Exhaust Fan
HP 1,2	Armstrong	2003			150 gpm	Hydronic System	3,144	HW Pump

**APPENDIX F:
LIGHTING SYSTEMS SCHEDULES**

Fixture Code Legend and Notes			
<p>Sample Linear Fluorescent Fixture Code</p> <p style="text-align: center;">CONFIGURATION (letter) Tandem Wired</p> <p style="text-align: center;">CONFIGURATION (number) 4 Lamps on this Ballast</p> <p style="text-align: center;">FIXTURE TYPE Fluorescent</p> <p style="text-align: center;">LAMP LENGTH 4 Feet</p> <p style="text-align: center;">LAMP TYPE Instant start, T8</p> <p style="text-align: center;">BALLAST LIGHT OUTPUT Reduced Light Output</p> <p style="text-align: center;">BALLAST TYPE Electronic Ballast</p> <p style="text-align: center;">F41ILL/T4-R</p>	<p>Sample of Other Fixture Code:</p> <p style="text-align: center;">FIXTURE TYPE Compact Fluorescent, Quad Tube</p> <p style="text-align: center;">NUMBER OF LAMPS 1 Lamp Fixture</p> <p style="text-align: center;">NATIONAL LAMP WATTAGE 18W</p> <p style="text-align: center;">BALLAST TYPE Electronic Ballast</p> <p style="text-align: center;">CFQ18/1-L</p>		
<p>Code Explanations</p> <table border="0" style="width: 100%;"> <tr> <td style="width: 50%; vertical-align: top;"> <p><i>Fixture Type</i></p> <p>CF Compact Fluorescent</p> <p>CFD Compact Fluorescent, double-D shape</p> <p>CFS Compact Fluorescent, Spiral</p> <p>CFT Compact Fluorescent, Twin tube (including "Biaxial" fixtures)</p> <p>CFQ Compact Fluorescent, Quad tube</p> <p>ECF Exit sign, Compact Fluorescent</p> <p>EI Exit sign, Incandescent</p> <p>ELED Exit sign, LED</p> <p>F Fluorescent, linear</p> <p>FC Fluorescent, Circline</p> <p>FU Fluorescent, U-tube</p> <p>H Halogen</p> <p>HLV Halogen, Low Voltage</p> <p>HPS High Pressure Sodium</p> <p>I Incandescent</p> <p>LED Light Emitting Diode (LED) traffic signal</p> <p>MH Metal Halide</p> <p>MHPS Metal Halide, Pulse Start</p> <p>MV Mercury Vapor</p> <p>QL Induction</p> <p><i>Lamp Type</i></p> <p><i>for fluorescent fixtures</i></p> <p>A "F25T12" - 25 watt, 4ft, T12 lamp</p> <p>IL T8, Instant start</p> <p>SIL T8, Instant start, Super 30 watt</p> <p>SSIL T8, Instant start, Super 28 watt</p> <p>L T8, rapid start</p> <p>G T5, standard</p> <p>GH T5, standard, High output lamp</p> <p>E T12, Energy efficient</p> <p>EH T12, Energy efficient, High output lamp</p> <p>EI T12, Energy efficient, Instant start</p> <p>EV T12, Energy efficient, Very high output</p> <p>S T12, Standard</p> <p>SIL T12, Standard, Instant start</p> <p>SH T12, Standard, High output lamp</p> <p>SV T12, Standard, Very high output lamp</p> <p>T T10, Standard</p> </td> <td style="width: 50%; vertical-align: top;"> <p><i>for LED traffic signals</i></p> <p>12GA 12" Green Arrow</p> <p>12GB 12" Green Ball</p> <p>12RA 12" Red Arrow</p> <p>12RB 12" Red Ball</p> <p>8GB 8" Green Ball</p> <p>8RB 8" Red Ball</p> <p>PH Pedestrian Hand signal</p> <p><i>Ballast Type</i></p> <p><i>for fluorescent fixtures</i></p> <p>L Electronic</p> <p>S Standard magnetic</p> <p>E Energy efficient magnetic</p> <p><i>Configuration (letter)</i></p> <p>T Tandem wired fixture</p> <p>D Delamped fixture, i.e. some lamps permanently removed but ballasts remain</p> <p><i>Configuration (number)</i></p> <p><i>for delamped fixtures</i></p> <p>Number signifies the total number of ballasts in the fixture: e.g. An "F42EEID2" is an "F44EE" with two lamps removed so that there is one extaneous ballast</p> <p><i>for tandem wired ballasts</i></p> <p>Number signifies the total number of lamps being run by the ballast: e.g. An "F42LLIT4" would indicate that a four-lamp ballast is wired to run two-lamp fixtures.</p> <p><i>with no preceding letter</i></p> <p>Number indicates the number of ballasts in an ambiguous multiple ballast fixture: e.g. An "F43ILU2" indicates a three-lamp fixture with two ballasts (as is often the case if there is A/B switching).</p> <p><i>Ballast Light Output</i></p> <p>R Reduced light output</p> <p>H High light output</p> <p>V Very high light output</p> </td> </tr> </table> <p>Notes:</p> <p>1) The column labeled Watts/Fixtures in the data table includes ballast loads.</p> <p>2) The fixture wattage values represent an average value, rounded to the nearest whole watt.</p>		<p><i>Fixture Type</i></p> <p>CF Compact Fluorescent</p> <p>CFD Compact Fluorescent, double-D shape</p> <p>CFS Compact Fluorescent, Spiral</p> <p>CFT Compact Fluorescent, Twin tube (including "Biaxial" fixtures)</p> <p>CFQ Compact Fluorescent, Quad tube</p> <p>ECF Exit sign, Compact Fluorescent</p> <p>EI Exit sign, Incandescent</p> <p>ELED Exit sign, LED</p> <p>F Fluorescent, linear</p> <p>FC Fluorescent, Circline</p> <p>FU Fluorescent, U-tube</p> <p>H Halogen</p> <p>HLV Halogen, Low Voltage</p> <p>HPS High Pressure Sodium</p> <p>I Incandescent</p> <p>LED Light Emitting Diode (LED) traffic signal</p> <p>MH Metal Halide</p> <p>MHPS Metal Halide, Pulse Start</p> <p>MV Mercury Vapor</p> <p>QL Induction</p> <p><i>Lamp Type</i></p> <p><i>for fluorescent fixtures</i></p> <p>A "F25T12" - 25 watt, 4ft, T12 lamp</p> <p>IL T8, Instant start</p> <p>SIL T8, Instant start, Super 30 watt</p> <p>SSIL T8, Instant start, Super 28 watt</p> <p>L T8, rapid start</p> <p>G T5, standard</p> <p>GH T5, standard, High output lamp</p> <p>E T12, Energy efficient</p> <p>EH T12, Energy efficient, High output lamp</p> <p>EI T12, Energy efficient, Instant start</p> <p>EV T12, Energy efficient, Very high output</p> <p>S T12, Standard</p> <p>SIL T12, Standard, Instant start</p> <p>SH T12, Standard, High output lamp</p> <p>SV T12, Standard, Very high output lamp</p> <p>T T10, Standard</p>	<p><i>for LED traffic signals</i></p> <p>12GA 12" Green Arrow</p> <p>12GB 12" Green Ball</p> <p>12RA 12" Red Arrow</p> <p>12RB 12" Red Ball</p> <p>8GB 8" Green Ball</p> <p>8RB 8" Red Ball</p> <p>PH Pedestrian Hand signal</p> <p><i>Ballast Type</i></p> <p><i>for fluorescent fixtures</i></p> <p>L Electronic</p> <p>S Standard magnetic</p> <p>E Energy efficient magnetic</p> <p><i>Configuration (letter)</i></p> <p>T Tandem wired fixture</p> <p>D Delamped fixture, i.e. some lamps permanently removed but ballasts remain</p> <p><i>Configuration (number)</i></p> <p><i>for delamped fixtures</i></p> <p>Number signifies the total number of ballasts in the fixture: e.g. An "F42EEID2" is an "F44EE" with two lamps removed so that there is one extaneous ballast</p> <p><i>for tandem wired ballasts</i></p> <p>Number signifies the total number of lamps being run by the ballast: e.g. An "F42LLIT4" would indicate that a four-lamp ballast is wired to run two-lamp fixtures.</p> <p><i>with no preceding letter</i></p> <p>Number indicates the number of ballasts in an ambiguous multiple ballast fixture: e.g. An "F43ILU2" indicates a three-lamp fixture with two ballasts (as is often the case if there is A/B switching).</p> <p><i>Ballast Light Output</i></p> <p>R Reduced light output</p> <p>H High light output</p> <p>V Very high light output</p>
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Existing Facilities Program Lighting Form:

Performance Based

Applicant Name:		
Facility Name:		Eliot Elementary School
Building Address:		135 Wellesley Avenue Needham Ma. 02492
Date:	9/13/2011	

Existing Control Legend	
LS	Light Switch
PS	Photosensor
TM	Timer
MS	Motion Sensor
NC	Little or No Control (on all day)

INSTRUCTIONS Coding Legend			
CF	Compact Fluorescent	I	Incandescent
F	Fluorescent, linear	LED	Light Emitting Diode
H	Halogen	MH	Metal Halide
HPS	High Pressure Sodium	MV	Mercury Vapor
I	Incandescent	QL	Induction

PRE-INSTALLATION															Notes
Line Item	ECM	Type of ECM Code (Refer to ECM Code Worksheet)	Floor	Area Description	Light Reading (Record if ECM)	Usage hrs/ week	Usage Weeks/Year	Existing Control control device (refer to legend above)	Pre Fixt. No.	Pre Fixt Code (Refer to Wattable Table Worksheet)	Pre Watts / Fixt	Pre kW / Space	Baseline Annual Hours	Annual kWh Consumed	
Ex.		ECM CODE Worksheet Link	Floor fixture is on	Description of location that matches site map	Lux (link to light standards)				# of existing fixtures	Wattable Table Link	Watts/Fixt from Wattage Table	(Pre Watts/Fixt) * (Pre Fixt No.)	Existing annual hours for the usage group	(PreFixt #*PreWatts/Fixt *Baseline Hrs)	
			10	Men's Room		5	52	LS	3	F44ILL	112	0.34	3,000	1,008	
1	ECM	PS	1	188,191,194-Kindergarten	600	65	37	MS	10	CFQ26/2-L	50	0.50	2,405	1,203	
2			1	188,191,194-Kindergarten	600	65	37	MS	30	F42SE	86	2.58	2,405	6,205	
3			1	188,191,194-Kindergarten	600	65	37	MS	25	F41SE	50	1.25	2,405	3,006	
4			1	Admin Offices	170	65	37	MS	18	CFT40/1-L	43	0.77	2,405	1,861	
5			1	Admin Offices	170	65	37	MS	4	F44SE	173	0.69	2,405	1,664	
6			1	Admin Offices	170	65	37	MS	16	CFQ26/2-L	50	0.80	2,405	1,924	
7			1	Admin Offices	170	65	37	MS	1	F42SE	86	0.09	2,405	207	
8			1,2	Classrooms	589	65	37	MS	114	F41SE	50	5.70	2,405	13,709	
9			1	Classrooms	589	65	37	MS	205	F42SE	86	17.63	2,405	42,400	
10			1	Classrooms	589	65	37	MS	9	FU2ILL	59	0.53	2,405	1,277	
11			1	Classrooms	589	65	37	MS	2	CFT40/1-L	43	0.09	2,405	207	
12	ECM	PS	1	187-Project Area	560	78	37	MS	12	CFT40/1-L	43	0.52	2,886	1,489	
13	ECM	PS	1	187-Project Area	560	78	37	MS	5	CFQ26/2-L	50	0.25	2,886	722	
14			1	Project Area	560	78	37	MS	24	CFT40/1-L	43	1.03	2,886	2,978	
15			1	Project Area	560	78	37	MS	10	CFQ26/2-L	50	0.50	2,886	1,443	
16	ECM	PS	1	Art & Music Class	418	65	37	MS	48	F42SE	86	4.13	2,405	9,928	
17			1	Conference Room	304	65	37	MS	6	CFT40/1-L	43	0.26	2,405	620	
18			1	Work Room	545	65	37	MS	6	F44SE	173	1.04	2,405	2,496	
19			1	Work Room	545	65	37	MS	1	F41SE	50	0.05	2,405	120	
20	ECM	PS	1	171-Corridor		78	37	LS	5	CFQ26/2-L	50	0.25	2,886	722	
21			1	Corridors		78	37	MS	27	CFQ26/2-L	50	1.35	2,886	3,896	
22			1	Corridors		78	37	LS	12	F41SE	50	0.60	2,886	1,732	
23	ECM	PS	1	146-Stairs	118	78	37	LS	7	CFQ26/2-L	50	0.35	2,886	1,010	
24	ECM	PS	1	173-Stairs	137	78	37	LS	4	CFQ26/2-L	50	0.20	2,886	577	
25	ECM	PS	1	196-Stairs	195	78	37	LS	3	CFQ26/2-L	50	0.15	2,886	433	
26	ECM	RB	1	Gymnasium	160	78	37	LS	16	MH400/1	458	7.33	2,886	21,149	
27	ECM	PS	1	Gymnasium	160	78	37	LS	16	QL165/1	165	2.64	2,886	7,619	
28	ECM	PS	1	107-Cafetorium	380	65	37	MS	4	MHPS/LR/100/1	118	0.47	2,405	1,135	
29	ECM	PS	1	108-Multipurpose	260	65	37	MS	4	MHPS/LR/100/1	118	0.47	2,405	1,135	
30			1	108 Multipurpose-Stage		1	37	LS	27	H250/1	250	6.75	37	250	
31			1	Kitchen	320	65	37	MS	13	F42SE	86	1.12	2,405	2,689	
32			1,2	Restrooms	292	65	37	MS	29	F42SE	86	2.49	2,405	5,998	
33			1,2	Restrooms	292	65	37	MS	4	CFQ26/2-L	50	0.20	2,405	481	
34			1	140-Health	270	65	37	MS	8	CFT40/1-L	43	0.34	2,405	827	
35			1	Teacher Dining	688	65	37	MS	6	F42SE	86	0.52	2,405	1,241	
36			1	Teacher Dining	688	65	37	MS	3	F41SE	50	0.15	2,405	361	
37			1	101-Lobby		78	37	LS	12	CFT40/1-L	43	0.52	2,886	1,489	
38			1	101-Lobby		78	37	LS	3	F41SE	50	0.15	2,886	433	
39			1	101-Lobby		78	37	LS	4	H75/1	75	0.30	2,886	866	
40			1	148-Lobby		78	37	LS	10	CFQ26/2-L	50	0.50	2,886	1,443	
41			1	100, 103, 106-Vestibule		78	37	LS	8	CFQ26/1-L	27	0.22	2,886	623	
42	ECM	PS	2	216-Corridor		78	37	LS	12	CFQ26/2-L	50	0.60	2,886	1,732	
43	ECM	PS	2	235-Corridor		78	37	LS	8	CFQ26/2-L	50	0.40	2,886	1,154	
44			2	Balcony & Corridors		78	37	LS	14	CFQ26/2-L	50	0.70	2,886	2,020	
45	ECM	RB	2	Balcony & Corridors		78	37	LS	6	MHPS/LR/150/1	170	1.02	2,886	2,944	
46	ECM	PS	2	Stairs		78	37	LS	11	CFQ26/2-L	50	0.55	2,886	1,587	
47	ECM	PS	1	217,230,241 Project Area	297	78	37	MS	36	CFT40/1-L	43	1.55	2,886	4,468	
48	ECM	PS	1	217,230,241 Project Area	297	78	37	MS	15	CFQ26/2-L	50	0.75	2,886	2,165	
49			1,2	Mechanical Rooms	172	78	37	LS	20	F42SE	86	1.72	2,886	4,964	
50			1	Tech Center	545	65	37	MS	12	F42SE	86	1.03	2,405	2,482	
51			1	Media Center		65	37	MS	1	F42SE	86	0.09	2,405	207	
52			1	Media Center		65	37	MS	9	CFT40/1-L	43	0.39	2,405	931	
53			1	Media Center		65	37	MS	12	F42SE	86	1.03	2,405	2,482	
54			1	Media Center		65	37	MS	8	CFQ26/2-L	50	0.40	2,405	962	
55			1	Media Center		65	37	MS	4	MHPS/LR/150/1	170	0.68	2,405	1,635	
56			1	Building Mounted Fixtures		30	37	TM	16	CFT13/1	17	0.27	1,110	302	
57			1	Pole Light Fixtures		30	37	TM	27	MHPS/LR/175/1	194	5.24	1,110	5,814	
58															
Total Pre Fixt.										982	Total Pre kW	82	Total Annual kWh Consumed	185,416	

PRE-INSTALLATION														Notes
Line Item	ECM	Type of ECM Code <small>(Refer to ECM Code Worksheet)</small>	Floor	Area Description	Light Reading <small>(Record if ECM)</small>	Usage	Usage	Existing Control	Pre Fixt. No.	Pre Fixt Code <small>(Refer to Wattable Table Worksheet)</small>	Pre Watts / Fixt	Pre kW / Space	Baseline Annual Hours	
Integer line number	(Type 'ECM' if used)	ECM CODE Worksheet Link	Floor fixture is on	Description of location that matches site map	Lux (link to light standards)	hrs/ week	Weeks/Year	control device <small>(refer to legend above)</small>	# of existing fixtures	Wattage Table Link	Watts/Fixt from Wattage Table	(Pre Watts/Fixt) * (Pre Fixt No.)	Existing annual hours for the usage group	(PreFixt #*PreWatts/Fixt * Baseline Hrs)

Existing Facilities Program Lighting Form:

Performance Based

Applicant Name: Eliot Elementary School

Facility Name: Eliot Elementary School

Date: 9/13/2011 Building Address: 135 Wellesley Ave., Needham, Ma. 02492

Existing Control Legend	
LS	Light Switch
PS	Photosensor
T	Timer
MS	Motion Sensor
EC	Emergency Control

INSTRUCTIONS Coding Legend			
CF	Compact Fluorescent	I	Incandescent
F	Fluorescent, linear	LED	Light Emitting Diode
H	Halogen	MH	Metal Halide
HPS	High Pressure Sodium	MV	Mercury Vapor
I	Incandescent	QL	Induction

Line Item	ECM	Type of ECM Code (Refer to ECM Code Worksheet)	Floor	Area Description	Light Reading (Record if ECM)	Usage	PRE-INSTALLATION				POST-INSTALLATION													
							Baseline Annual Hours	Existing Control	Pre Fixt. No.	Pre Fixt Code	Pre Watts / Fixt	Pre kW / Space	Post Fixt No.	Pre Fixt Code (Refer to Wattable Table Worksheet)	Post Watts/ Fixt	Post kW / Space	Proposed Weekly Hours	Proposed Operational Weeks	Proposed Annual Hours	Proposed Control	kW Saved	Annual kWh Saved		
Ex.		RB	10	Men's Room		5	3,000	Light Switch	3	F4ILL	112	0.34	3	F42ILL	59	0.18					2,000	Motion Sensor	0.16	477
1	ECM	PS - Installing Photo Sensor	1	188,191,194-Kindergarten	600	65	2,405	MS	10	CFQ26/2-L	50		10	CFQ26/2-L	89	0.89	35.00	37	1,295	LS	-0.39	50		
2													30	F42SE	86	2.58	30.00	0	0	MS				
3													25	F41SE	50	1.25	30.00	0	0	MS				
5		#N/A											7	F43ILL	89	0.623	30.00	0	0	MS	-0.62	0		
6		#N/A											2	F42ILL	59	0.118	69.00	0	0	LS	-0.12	0		
7		#N/A											17	F43ILL	89	1.513	15.00	0	0	PS	-1.51	0		
8		#N/A											16	F42ILL	59	0.944	30.00	0	0	MS	-0.94	0		
9		#N/A												F44ILL	112	0	30.00	0	0	MS	0.00	0		
10		#N/A												F44ILL	112	0	5.00	0	0	MS	0.00	0		
11		#N/A												F42ILL	59	0	5.00	0	0	MS	0.00	0		
12	ECM	PS - Installing Photo Sensor	1	187-Project Area	560	78	2,886	MS	12	CFT40/1-L	43		12	CFT40/1-L	43	0.516	58.00	37	2,146	MS	0.00	382		
13	ECM	PS - Installing Photo Sensor	1	187-Project Area	560	78	2,886	MS	5	CFQ26/2-L	50		5	CFQ26/2-L	50	0.25	58.00	37	2,146	MS	0.00	185		
14		#N/A												FU2ILL	59	0	69.00	0	0	LS	0.00	0		
15		#N/A																						
16	ECM	PS - Installing Photo Sensor	1	Art & Music Class	418	65	2,405	MS	48	F42SE	86		48	F42SE	86	4.128	45.00	37	1,665	MS	0.00	3,055		
17		#N/A																						
18		#N/A																						
19		#N/A																						
20	ECM	PS - Installing Photo Sensor	1	171-Corridor		78	2,886	LS	5	CFQ26/2-L	50													
21		#N/A																						
22		#N/A																						
23	ECM	PS - Installing Photo Sensor	1	146-Stairs	118	78	2,886	LS	7	CFQ26/2-L	50		7	CFQ26/2-L	50	0.35	58.00	37	2,146	LS	0.00	259		
24	ECM	PS - Installing Photo Sensor	1	173-Stairs	137	78	2,886	LS	4	CFQ26/2-L	50		4	CFQ26/2-L	50	0.2	58.00	37	2,146	LS	0.00	148		
25	ECM	PS - Installing Photo Sensor	1	196-Stairs	195	78	2,886	LS	3	CFQ26/2-L	50		3	CFQ26/2-L	50	0.15	58.00	37	2,146	LS	0.00	111		
26	ECM	RB - Replace Bulb	1	Gymnasium	160	78	2,886	LS	16	MH400/1	458		16	QL250/1	250	4	78.00	37	2,886	LS	3.33	9,605		
27	ECM	PS - Installing Photo Sensor	1	Gymnasium	160	78	2,886	LS	16	QL250/1	250		16	QL250/1	250	4	58.00	37	2,146	LS	-1.36	2,960		
28	ECM	PS - Installing Photo Sensor	1	107-Cafeterium	380	65	2,405	MS	4	MHPS/LR/100/1	118		4	MHPS/LR/100/1	118	0.472	35.00	37	1,295	MS	0.00	524		
29	ECM	PS - Installing Photo Sensor	1	108-Multipurpose	260	65	2,405	MS	4	MHPS/LR/100/1	118		4	MHPS/LR/100/1	118	0.472	35.00	37	1,295	MS	0.00	524		
30		#N/A																						
31		#N/A																						
32		#N/A																						
33		#N/A																						
34		#N/A																						
35		#N/A																						
36		#N/A																						
37		#N/A																						
38		#N/A																						
39		#N/A																						
40		#N/A																						
41		#N/A																						
42	ECM	PS - Installing Photo Sensor	2	216-Corridor		78	2,886	LS	12	CFQ26/2-L	50		12	CFQ26/2-L	50	0.6	58.00	37	2,146	LS	0.00	444		
43	ECM	PS - Installing Photo Sensor	2	235-Corridor		78	2,886	LS	8	CFQ26/2-L	50		8	CFQ26/2-L	50	0.4	58.00	37	2,146	LS	0.00	296		
44		#N/A																						
45	ECM	RB - Replace Bulb	2	Balcony & Corridors		78	2,886	LS	6	MHPS/LR/150/1	170		6	QL70/1	70	0.42	78.00	37	2,886	LS	0.60	1,732		
46	ECM	PS - Installing Photo Sensor	2	Stairs		78	2,886	LS	11	CFQ26/2-L	50		11	CFQ26/2-L	50	0.55	58.00	37	2,146	PS	0.00	407		
47	ECM	PS - Installing Photo Sensor	1	217,230,241 Project Area	297	78	2,886	MS	36	CFT40/1-L	43		36	CFT40/1-L	43	1.548	58.00	37	2,146	PS	0.00	1,146		
48	ECM	PS - Installing Photo Sensor	1	217,230,241 Project Area	297	78	2,886	MS	15	CFQ26/2-L	50		15	CFQ26/2-L	50	0.75	58.00	37	2,146	PS	0.00	555		
49		#N/A																						
50		#N/A																						
51		#N/A																						
52		#N/A																						

PRE-INSTALLATION												POST-INSTALLATION												
Line Item	ECM	Type of ECM Code (Refer to ECM Code Worksheet)	Floor	Area Description	Light Reading (Record if ECM)	Usage	Baseline Annual Hours	Existing Control	Pre Fixt. No.	Pre Fixt Code	Pre Watts / Fixt	Pre kW / Space	Post Fixt No.	Pre Fixt Code (Refer to Wattable Table Worksheet)	Post Watts/ Fixt	Post kW / Space	Proposed Weekly Hours	Proposed Operational Weeks	Proposed Annual Hours	Proposed Control	kW Saved	Annual kWh Saved		
Integer line number	(Type "ECM" if applied)	ECM CODE Worksheet Link	Floor fixture is on	Description of location that matches site map	Lux (link to light standards)	hrs/ week	Existing annual hours for the usage group	Pre-installation control device	# of existing fixtures	Wattage Table Link	Watts/Fixt from Wattage Table	(Pre Watts/Fixt) * (Pre Fixt No.)	# of existing fixtures	Wattage Table Link	Watts/Fixt from Wattage Table	(Post Watts/Fixt) * (Post Fixt No.)	hrs / wk	Wks/Yr	Proposed annual hours for the usage group	Post-installation control device	Pre kW/Space - Post kW/Space	(PreFixt #PreWatts/Fixt * Baseline Hrs) - (PostFixt#PostWatts/Fixt * Proposed Hours)		
53	-	#N/A	-	-	-	-	-	-	-	-	-	-												
54	-	#N/A	-	-	-	-	-	-	-	-	-	-												
55	-	#N/A	-	-	-	-	-	-	-	-	-	-												
56	-	#N/A	-	-	-	-	-	-	-	-	-	-												
57	-	#N/A	-	-	-	-	-	-	-	-	-	-												
58	-	#N/A	-	-	-	-	-	-	-	-	-	-												
Total Pre Fixt.									222	Total Pre kW			22.12	314	Total Post kW			2,241.00	26.72	Total kW Saved			-1.02	22,381.08

Existing Facilities Program Lighting Form:

Performance Based

Applicant Name: Housing Authority for County of Lebanon
 Facility Name: Steven Towers

Date: 8/6/2009

At the bottom of sheet is the INVENTORY ORGANIZED so ECMs that are bi level or tandem can be Tocopied to Bi-level table below

Existing Control Legend	
LS	Light Switch
PS	Photosensor
T	Timer
MS	Motion Sensor
EC	Emergency Control

INSTRUCTIONS Coding Legend			
CF	Compact Fluorescent	I	Incandescent
F	Fluorescent Linear	LED	Light Emitting Diode
H	Halogen	MH	Metal Halide
HPS	High Pressure Sodium	MV	Mercury Vapor
I	Incandescent	QL	Induction

Bi-Level / Tandem ECM										PRE-INSTALLATION										POST-INSTALLATION									
Line Item	Building	Floor	Area Description	Light Reading	Usage	Baseline Annual Hours	Existing Control	Pre Fixt. No.	Pre Fixt Code	Pre Watts / Fixt	Pre kW / Space	Scenario	Post Fixt No.	Post Fixt Code	Post Watts/ Fixt	Post kW / Space	Proposed Weekly Hours	Proposed Annual Hours	Proposed Control	kW Saved	Annual kWh Saved								
Integer line number	Building Address / ECM Description	Floor fixture is on	Description of location that matches site map	Lux (link to light standards)	hrs/ week	Existing annual hours for the usage group	Pre-installation control device	# of existing fixtures	Code from Wattage Table	Watts/Fixt from Wattage Table	(Pre Watts/Fixt) * (Pre Fixt No.)	Sensored Lamps / Baseload Lamps	Number of fixtures after retrofit	Code from Wattage Table	Watts/Fixt from Wattage Table	(Post Watts/Fixt) * (Post Fixt No.)	hrs / wk	Proposed annual hours for the usage group	Post-installation control device	Pre kW/Space - Post kW/Space	(PreFixt * PreWatts/Fixt * Baseline Hrs) - (PostFixt * PostWatts/Fixt * Proposed Hrs)								
aste HER	Paste 1st BL ECM HERe	1st BL ECM	Paste 1st BL ECM HERe	aste 1st BL ECM HERe	1st BL ECM HERe	1st BL ECM HERe	aste 1st BL ECM HERe	1st BL ECM	Paste 1st BL ECM HERe	aste 1st BL ECM HERe	1st BL ECM HERe	Baseload Lamps	10	F41LL	32	0.32	168.00	8,736	Motion Sensor	#VALUE!	#VALUE!								
												Sensored Lamps	10	F42ILL	59	0.59	68.00	3,536	Motion Sensor		#VALUE!								
										ECM Bi - level Sub Total										#VALUE!	#VALUE!								
aste HER	Paste 2nd ECM HERe	2nd ECM HERe	Paste 2nd ECM HERe	aste 2nd ECM HERe	2nd ECM HERe	2nd ECM HERe	aste 2nd ECM HERe	2nd ECM HERe	Paste 2nd ECM HERe	aste 2nd ECM HERe	2nd ECM HERe	Baseload Lamps	7	CFT40/1	46	0.32	168.00	8,736	MS	#VALUE!	#VALUE!								
												Sensored Lamps	7	CFT40/2	85	0.60	45.00	2,340	MS		#VALUE!								
										ECM Bi - level Sub Total										#VALUE!	#VALUE!								
aste HER	Paste Thirld ECM HERe	Thirld ECM HERe	Paste Thirld ECM HERe	aste Thirld ECM HERe	Thirld ECM HERe	Thirld ECM HERe	aste Thirld ECM HERe	Thirld ECM HERe	Paste Thirld ECM HERe	aste Thirld ECM HERe	Thirld ECM HERe	Baseload Lamps									#VALUE!	#VALUE!							
												Sensored Lamps										#VALUE!							
										ECM Bi - level Sub Total										#N/A	#VALUE!								
aste HER	PASTE 4th BL ECM HERe	4th BL ECM	PASTE 4th BL ECM HERe	STE 4th BL ECM HERe	4th BL ECM HERe	4th BL ECM HERe	STE 4th BL ECM HERe	4th BL ECM HERe	PASTE 4th BL ECM HERe	STE 4th BL ECM HERe	4th BL ECM HERe	Baseload Lamps										#VALUE!							
												Sensored Lamps										#VALUE!							
										ECM Bi - level Sub Total										0.00	#VALUE!								
aste HER	PASTE 5th BL ECM	STE 5th BL ECM	PASTE 5th BL ECM	PASTE 5th BL ECM	STE 5th BL ECM	STE 5th BL ECM	PASTE 5th BL ECM	STE 5th BL ECM	PASTE 5th BL ECM	STE 5th BL ECM	STE 5th BL ECM	Baseload Lamps										#VALUE!							
												Sensored Lamps										#VALUE!							
										ECM Bi - level Sub Total										0.00	#VALUE!								
aste HER	PASTE 6th BL ECM HERe	6th BL ECM	PASTE 6th BL ECM HERe	STE 6th BL ECM HERe	6th BL ECM HERe	6th BL ECM HERe	STE 6th BL ECM HERe	6th BL ECM HERe	PASTE 6th BL ECM HERe	STE 6th BL ECM HERe	6th BL ECM HERe	Baseload Lamps										#VALUE!							
												Sensored Lamps										#VALUE!							
										ECM Bi - level Sub Total										0.00	#VALUE!								
										Grand Total										#VALUE!	#VALUE!								

BELOW IS FROM INVENTORY WORKSHEET ORGANIZED TO COPY AND PASTE ABOVE

Bi-Level / Tandem ECM										PRE-INSTALLATION									
Line Item	Building	Floor	Area Description	Light Reading	Usage	Baseline Annual Hours	Existing Control	Pre Fixt. No.	Pre Fixt Code	Pre Watts / Fixt	Pre kW / Space								
Integer line number	Building Address / ECM Description	Floor fixture is on	Description of location that matches site map	Lux (link to light standards)	hrs/ week	Existing annual hours for the usage group	Pre-installation control device	# of existing fixtures	Code from Wattage Table	Watts/Fixt from Wattage Table	(Pre Watts/Fixt) * (Pre Fixt No.)								
1	PS	1	188,191,194-Kindergarten	600	65	2,405	MS	10	CF026/2-L	50	0.50								
2	0	1	188,191,194-Kindergarten	600	65	2,405	MS	30	F42SE	86	2.58								
3	0	1	188,191,194-Kindergarten	600	65	2,405	MS	25	F41SE	50	1.25								
4	0	1	Admin Offices	170	65	2,405	MS	18	CFT40/1-L	43	0.77								
5	0	1	Admin Offices	170	65	2,405	MS	4	F44SE	173	0.69								
6	0	1	Admin Offices	170	65	2,405	MS	16	CF026/2-L	50	0.80								
7	0	1	Admin Offices	170	65	2,405	MS	1	F42SE	86	0.09								
8	0	1,2	Classrooms	589	65	2,405	MS	114	F41SE	50	5.70								
9	0	1	Classrooms	589	65	2,405	MS	205	F42SE	86	17.63								
10	0	1	Classrooms	589	65	2,405	MS	9	FU2ILL	59	0.53								
11	0	1	Classrooms	589	65	2,405	MS	2	CFT40/1-L	43	0.09								
12	PS	1	187-Project Area	560	78	2,886	MS	12	CFT40/1-L	43	0.52								
13	PS	1	187-Project Area	560	78	2,886	MS	5	CF026/2-L	50	0.25								
14	0	1	Project Area	560	78	2,886	MS	24	CFT40/1-L	43	1.03								
15	0	1	Project Area	560	78	2,886	MS	10	CF026/2-L	50	0.50								
16	PS	1	Art & Music Class	418	65	2,405	MS	48	F42SE	86	4.13								
17	0	1	Conference Room	304	65	2,405	MS	6	CFT40/1-L	43	0.26								
18	0	1	Work Room	545	65	2,405	MS	6	F44SE	173	1.04								
19	0	1	Work Room	545	65	2,405	MS	1	F41SE	50	0.05								
20	PS	1	171-Corridor	0	78	2,886	LS	5	CF026/2-L	50	0.25								
21	0	1	Corridors	0	78	2,886	MS	27	CF026/2-L	50	1.35								
22	0	1	Corridors	0	78	2,886	LS	12	F41SE	50	0.60								
23	PS	1	146-Stairs	118	78	2,886	LS	7	CF026/2-L	50	0.35								
24	PS	1	173-Stairs	137	78	2,886	LS	4	CF026/2-L	50	0.20								
25	PS	1	196-Stairs	195	78	2,886	LS	3	CF026/2-L	50	0.15								

Line Item	Building	Floor	Area Description	Light Reading (Record # ECM)	Usage	Baseline Annual Hours	PRE-INSTALLATION					POST-INSTALLATION					Proposed Weekly Hours	Proposed Annual Hours	Proposed Control	kW Saved	Annual kWh Saved	
							Existing Control	Pre Fixt. No.	Pre Fixt Code	Pre Watts / Fixt	Pre kW / Space	Scenario	Post Fixt No.	Post Fixt Code	Post Watts/ Fixt	Post kW / Space						
Integer line number	Building Address / ECM Description	Floor fixture is on	Description of location that matches site map	Lux (link to light standards)	hrs/ week	Existing annual hours for the usage group	Pre-installation control device	# of existing fixtures	Code from Wattage Table	Watts/Fixt from Wattage Table	(Pre Watts/Fixt) * (Pre Fixt No.)	Sensored Lamps / Baseload Lamps	Number of fixtures after retrofit	Code from Wattage Table	Watts/Fixt from Wattage Table	(Post Watts/Fixt) * (Post Fixt No.)	hrs / wk	Proposed annual hours for the usage group	Post-installation control device	Pre kW/Space - Post kW/Space	(PreFixt#*PreWatts/Fixt Baseline Hrs) - (PostFixt*PostWatts/Fixt * Proposed Hours)	
26	RB	1	Gymnasium	160	78	2,886	LS	16	MH400/1	458	7.33											
27	PS	1	Gymnasium	160	78	2,886	LS	16	QL165/1	165	2.64											
	PS	1	107-Cafeteria	380	65	2,405	MS	4	MHPSLR/100/1	118	0.47											
	PS	1	108-Multipurpose	260	65	2,405	MS	4	MHPSLR/100/1	118	0.47											
	0	1	108 Multipurpose-Stage	0	1	37	LS	27	H250/1	250	6.75											
	0	1	Kitchen	320	65	2,405	MS	13	F42SE	86	1.12											
	0	1,2	Restrooms	292	65	2,405	MS	29	F42SE	86	2.49											
	0	1,2	Restrooms	292	65	2,405	MS	4	CFQ26/2-L	50	0.20											
	0	1	140-Health	270	65	2,405	MS	8	CFT40/1-L	43	0.34											
	0	1	Teacher Dining	688	65	2,405	MS	6	F42SE	86	0.52											
	0	1	Teacher Dining	688	65	2,405	MS	3	F41SE	50	0.15											
	0	1	101-Lobby	0	78	2,886	LS	12	CFT40/1-L	43	0.52											
	0	1	101-Lobby	0	78	2,886	LS	3	F41SE	50	0.15											
	0	1	101-Lobby	0	78	2,886	LS	4	H75/1	75	0.30											
	0	1	148-Lobby	0	78	2,886	LS	10	CFQ26/2-L	50	0.50											
	0	1	100, 103, 106-Vestibule	0	78	2,886	LS	8	CFQ26/1-L	27	0.22											
	PS	2	216-Corridor	0	78	2,886	LS	12	CFQ26/2-L	50	0.60											
	PS	2	235-Corridor	0	78	2,886	LS	8	CFQ26/2-L	50	0.40											
	0	2	Balcony & Corridors	0	78	2,886	LS	14	CFQ26/2-L	50	0.70											
	RB	2	Balcony & Corridors	0	78	2,886	LS	6	MHPSLR/150/1	170	1.02											
	PS	2	Stairs	0	78	2,886	LS	11	CFQ26/2-L	50	0.55											
	PS	1	217,230,241 Project Area	297	78	2,886	MS	36	CFT40/1-L	43	1.55											
	PS	1	217,230,241 Project Area	297	78	2,886	MS	15	CFQ26/2-L	50	0.75											
	0	1,2	Mechanical Rooms	172	78	2,886	LS	20	F42SE	86	1.72											
	0	1	Tech Center	545	65	2,405	MS	12	F42SE	86	1.03											
	0	1	Media Center	0	65	2,405	MS	1	F42SE	86	0.09											
	0	1	Media Center	0	65	2,405	MS	9	CFT40/1-L	43	0.39											
	0	1	Media Center	0	65	2,405	MS	12	F42SE	86	1.03											
	0	1	Media Center	0	65	2,405	MS	8	CFQ26/2-L	50	0.40											
	0	1	Media Center	0	65	2,405	MS	4	MHPSLR/150/1	170	0.68											
	0	1	Building Mounted Fixtures	0	30	1,110	TM	16	CFT13/1	17	0.27											
	0	1	Pole Light Fixtures	0	30	1,110	TM	27	MHPSLR/175/1	194	5.24											
	0	0	0	0	0	0		0	0													
							Total Pre Fixt.	#VALUE!				Total Pre kW	#VALUE!	34	Total Post kW	#REF!	1			Total kW Saved	#VALUE!	#VALUE!

**APPENDIX G:
ECM CALCULATIONS**

<i>UIC</i>	Install On-Demand Ventilation on Air Handlers in Mechanical Room		
<i>EAC1</i>	Details: Convert Gym Air Handlers (AH-1,2) to On-Demand Ventilation.		
ENTER EXISTING CONDITION			
Estimated Facility Sq.Ft Under Consideration:	<input type="text" value="5,400.00"/>	Sq.ft	No. of Sensors To Be Installed (One/AHU)
	<input type="text" value="2.00"/>		Qty
Outside Air Intake CFM (Cubic Feet/Min):	<input type="text" value="972.00"/>	CFM	Estimated Savings From On-Demand Ventilation
	<input type="text" value="15%"/>		CFM
WINTER		SUMMER	
Select Type of Heating Fuel	<input type="text" value="Natural Gas"/>	(Select)	Is The Building Cooled?
	<input type="text" value="Yes"/>		(Select)
Estimated Annual Heating Plant Efficiency	<input type="text" value="85.00"/>	%	Estimated Annual Cooling Plant Efficiency (EER)
<small>(COP in Case of Heat Pumps Only Max 4.5)</small>			<input type="text" value="10.90"/>
Annual Heating Degree Days(HDD):	<input type="text" value="5630"/>		Annual Cooling Degree Days(CDD):
			<input type="text" value="678"/>
Estimated Annual Energy Consumed For Heating Outside Air During Winter	<input type="text" value="141843.57"/>	kbtu/Yr	Estimated Annual Energy Consumed For Cooling Outside Air During Summer
			<input type="text" value="17081.69"/>
Estimated Annual Input Heating Energy Savings By Use of On-Demand Ventillation System	<input type="text" value="25031.22"/>	kbtu/Yr	Estimated Annual Input Cooling Energy Savings By Use of On-Demand Ventillation System
			<input type="text" value="235.07"/>
Estimated Intake Annual Heating Fuel Savings:	<input type="text" value="250.31"/>	Therm	Estimated Annual Intake Cooling Fuel Savings:
			<input type="text" value="21.57"/>
Cost/Unit of Heating Fuel: Therm	<input type="text" value="\$1.08"/>	\$\$	Cost/Unit For Electricity
			<input type="text" value="\$0.21"/>
Estimated Annual Heating Cost Savings	<input type="text" value="269.54"/>	\$\$	Estimated Annual Cooling Cost Savings
			<input type="text" value="4.48"/>
COST ANALYSIS			
Estimated Annual O&M Savings	<input type="text" value="\$13.70"/>	\$\$	Estimated Installation Cost (Including Labor)
			<input type="text" value="\$1,900"/>
Total Estimated Annual Cost Savings	<input type="text" value="\$288"/>	\$\$	Total Estimated Installation Cost
			<input type="text" value="\$2,041"/>
Simple Pay Back Period	<input type="text" value="7.09"/>	Yrs	<i>Type of Recommendation</i>
			<input type="text" value="Capital Cost ECM Recommendation"/>

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UIC	Install Timers On Rooftop Exhaust Fans	
EAC7A	Details: Restroom Exhaust Fans (EF1-7, EF-18), 2HP total	
EXISTING CONDITION		
No. of Fan Motors:	8.00	Qty
Total HP of Fans	2.00	HP
Total kW:	1.492	kW
Existing Annual hours of operation:	1758.00	Hr
Annual kWh:	2622.94	kWh
PROPOSED CONDITION		
New Annual Hours With Timers:	740.00	Hr
New Annual kWh:	1104.08	kWh
Annual kWh Savings:	1547.37	kWh
COST ANALYSIS		
Cost/kWh:	\$0.21	\$\$
Annual Cost savings:	\$321	\$\$
Installed cost/timer:	\$60.00	\$\$
Total Cost of Installment of Timers	\$516	\$\$
Simple Payback:	1.60	Yrs
<i>Type of Recommendation</i>	No/Low Cost ECM Recommendation	

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UIC	Install Energy Savers on Vending, Snack Machines	
EAC8	Details: Electric Water Cooler and "Coke" Machine located in Teacher's Dining Room	
No. of Vending Machines:	<input type="text" value="1.00"/>	Qty
No. of Beverage Cooling Machines:	<input type="text" value="1.00"/>	Qty
No. of Snack Machines	<input type="text" value="0.00"/>	Qty
Vending Machines (Cold Beverage Vending Machines)		
Estimated Annual kWh Consumption of Vending Machine:	<input type="text" value="3500.00"/>	kWh
Estimated Annual kWh of Vending Machine With VendMiser:	<input type="text" value="1890.00"/>	kWh
Total annual kWh savings:	<input type="text" value="1610.00"/>	kWh
Total Annual kWh Savings for All Vending Machines:	<input type="text" value="1610.00"/>	kWh
Beverage Cooling Machines		
Estimated Annual kWh Consumption of Beverage Cooling Machine:	<input type="text" value="2300.00"/>	kWh
Estimated Annual kWh of Cooling Machine With CoolerMiser:	<input type="text" value="1610.00"/>	kWh
Total Annual kWh savings:	<input type="text" value="690.00"/>	kWh
Total Annual kWh Savings For All Cooling Machines:	<input type="text" value="690.00"/>	kWh
Snack Vending Machines		
Estimated Annual kWh Consumption of Individual Snack Machine:	<input type="text" value="873.60"/>	kWh
Estimated Annual kWh of Individual Snack Machines With VendMiser:	<input type="text" value="366.91"/>	kWh
Total Annual kWh savings:	<input type="text" value="506.69"/>	kWh
Total Annual kWh Savings For All Water Fountain Coolers:	<input type="text" value="0.00"/>	kWh
Cost Analysis		
Total estimated annual kWh savings with Energy Misers:	<input type="text" value="2300.00"/>	kWh
Cost/kWh:	<input type="text" value="\$0.21"/>	
Estimated Cost of Vendmiser/ Vending Machine:	<input type="text" value="\$200"/>	
Estimated Cost of Coolermiser/ Water cooler:	<input type="text" value="\$190"/>	
Estimated Cost of Vendmiser/ Snack Machine:	<input type="text" value="\$70"/>	
Estimated total installed cost of all VendMisers:	<input type="text" value="\$390"/>	
Estimated Total Annual Electricity Savings Using VendingMisers and CoolerMisers:	<input type="text" value="\$478"/>	
Simple Payback:	<input type="text" value="0.82"/>	years
<i>Type of Recommendation</i>	<input type="text" value="No/Low Cost ECM Recommendation"/>	

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UIC	Re-Commission The Building & Its Control Systems	
EAC10	Details: Rebalance air flow; verify control system operations	
Enter the Total Area of The Facility	69,035	SqFt
Select the Type of Heating Fuel:	Natural Gas (Select)	
Estimated Annual Heating Fuel Consumption:	36,649	Therms
Is the Property Cooled?	No (Select)	
Estimated Annual Electrical Energy Consumed For Cooling:	21,000	kWh
Estimated Energy Savings From Re-Commissining on Building Systems: <i>(LBNL 2009 Report on Building Commissioning)</i>	16%	
Estimated Heating Energy Saving Post Re-Commissioning:	5,864	Therms
Estimated Cooling Energy Saving Post Re-Commissioning:	0 kWh	
Average Heating Fuel Rate Paid By The Property:	\$1.08	\$/Therm
Average Electrical Rate Paid By The Property:	\$0.21	\$/kWh
Annual Energy Cost Savings:	\$6,314	\$
Estimated Cost For Re-Commissioning The Facility: <i>(LBNL 2009 Report on Building Commissioning)</i>	\$20,711 \$	
Simple Payback Period:	3.28	Yrs
<i>Type of Recommendation</i>	Capital Cost ECM Recommendation	

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UIC	Install Automatic Lighting Controls	
EAL5	Details: Exploit natural light in corridors, etc.	
	Type of Sensor	Internal Photosensors
Step: 1	Total Number of Sensors	19
Step: 2	Purchase Cost/Lighting Control Sensors	\$15
Step: 3	Installation Cost /Sensor	\$65
Step:4	Total Installation Costs	\$1,632.48
Step:5	Total Energy Savings	11044.00 kWh
Step:6	Electric Tariff Rate	\$0.21 \$
Step:7	Total Cost Savings	\$2,292.85
Step:8	Simple Pay Back Period	0.71 Years
	<i>Type of Recommendation</i>	Capital Cost ECM Recommendation

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UIC	Replace High Intensity Discharge Lamp (HID) with Induction Lighting	
EAL9	Details: Replace HID Gym lights and lobby flood lights with induction fixtures.	
Step:1	Number of 60-100W HID Lamps Replaced by 40W Induction	0
	Number of 100-150W HID Lamps Replaced by 70W Induction	6
	Number of 150-200W HID Lamps Replaced by 85W Induction	0
	Number of 200-250W HID Lamps Replaced by 120W Induction	0
	Number of 250-300W HID Lamps Replaced by 165W Induction	0
	Number of 300-400W HID Lamps Replaced by 250W Induction	16
	Number of 1000W HID Lamps Replaced by (2)300W Induction Lamps	0
Installation Cost Analysis		
Step:2	Subtotal Cost of 40 Watt Induction Self Ballast Retrofit	\$0
Step:3	Subtotal Cost of 70 Watt Induction Retrofit	\$2,220
Step:4	Subtotal Cost of 85 Watt Induction Retrofit	\$0
Step:5	Subtotal Cost of 120 Watt Induction Retrofit	\$0
Step:6	Subtotal Cost of 165 Watt Induction Retrofit	\$0
Step:7	Subtotal Cost of 250 Watt Induction Retrofit	\$8,880
Step:8	Subtotal Cost of 300 Watt Induction Retrofit	\$0
Step:9	Total Cost For Retrofit	\$11,921
Energy & Cost Saving Analysis		
Step:10	Estimated Annual Energy Savings	11337.00 kwh
Step:11	Current Electric Price Per kWh	\$0.21 \$
Step:12	Estimated Annual Cost Savings	\$2,354
Step:13	Existing Annual Usage (For O&M Savings)	0 hrs
	Proposed Annual Usage Post Retrofit (For O&M Savings)	0 hrs
	Estimated Annual O&M Savings	\$144 \$\$
Step:14	Total Estimated Annual Cost Savings (Energy & O&M Savings)	\$2,498 \$\$
Step:15	Simple Pay back Period	4.77 Yrs
<i>Type of Recommendation</i>		Capital Cost ECM Recommendation
NOTE: Induction Lamps contain 3 to 4 times the life of HID lamps where significant Operation and Maintenance Savings are attained through minimizing frequency of bulb and ballast replacements		

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UIC	Convert Gas Pilot Stoves To Electronic Ignition Stoves		
EAA5	Details: Convert Kitchen Range to Electronic Ignition		
Cost of conversion from standing gas pilot to electronic ignition for one stove:			
			\$214.80
Enter total number of gas stoves in the project:			
			1
Total cost of conversion for all stoves:			
			\$214.80
Transfer the following information from the Survey:			
a	Estimated total annual natural gas savings/Range:	34.00	therms/yr
b	Estimated Savings From All Ranges	34.00	therms/yr
c	Cost/therm of natural gas:	\$1.08	\$/therm
Estimated annual cost savings through conversion:			
	therms	cost/therm	savings
	34.00	x 1.08	= \$36.61 \$/yr
Calculate payback period:			
	\$214.80	/ \$36.61	= 5.87 yrs
<i>Type of Recommendation</i>	No/Low Cost ECM Recommendation		

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**APPENDIX H:
SUPPORTING DOCUMENTS**



PAR38



E17

METALARC METAL HALIDE

METALARC CERAMIC

High CRI, Pulse Start, UV Stop, PAR Type - Open or Enclosed Fixtures

Watts	Bulb	Base	Product Number	Ordering Abbreviation	ANSI Ballast No	Pkg Qty	Beam Type	Beam Angle	Operating Position	Fix Req	Avg Rated Life (hrs)	MBCP	Approx Lumens (Initial)	CRI	CCT (K)	Symbols & Footnotes
100	PAR38	E26 Med Skt	64754	MCP100PAR38/U/830/VWFL	M90/O	6	VWFL	65	Universal	0	12000	5500	6500	85	3000	☑ 1,4,7,8,9

METALARC PULSE START

High Output, Reduced Color Shift, Low Wattage, Quartz - Open or Enclosed Fixtures

Watts	Bulb	Base	Product Number	Ordering Abbreviation	ANSI Ballast No	Pkg Qty	Lamp Finish	Operating Position	Fix Req	Avg Rated Life (hrs)	Approx Lumens (Initial)	(mean)	CRI	CCT (K)	Symbols & Footnotes
50	E17	E26 Med	64587	MP50/U/MED	M110/O	20	Clear	Universal	0	15000V 10000H	3450	2000	70	3000	7,8
			64588	MP50/C/U/MED	M110/O	20	Coated	Universal	0	15000V 10000H	3200	1750	70	2900	7,8
70	E17	E26 Med	64547	MP70/U/MED	M98/O	20	Clear	Universal	0	15000V 10000H	5200	3400	75	3000	7,8
			64546	MP70/C/U/MED	M98/O	20	Coated	Universal	0	15000V 10000H	4700	3100	75	2900	7,8
			64625	MPD70/U/MED/840	M98/O	20	Clear	Universal	0	7500V 6000H	5500	4000	80	4200	☑ 7,8
			64621	MPD70/C/U/MED/840	M98/O	20	Coated	Universal	0	7500V 6000H	5100	3800	82	4000	☑ 7,8
100	E17	E26 Med	64417	MP100/U/MED	M90/O	20	Clear	Universal	0	15000V 10000H	8500	5525	75	3000	7,8
			64418	MP100/C/U/MED	M90/O	20	Coated	Universal	0	15000V 10000H	7900	5800	75	2900	7,8
			64426	MPD100/U/MED/840	M90/O	20	Clear	Universal	0	7500V 6000H	8400	7500	82	4200	☑ 7,8
			64433	MPD100/C/U/MED/840	M90/O	20	Coated	Universal	0	7500V 6000H	7700	5500	82	4000	☑ 7,8
150	E17	E26 Med	64402	MP150/U/MED	M102/O	20	Clear	Universal	0	15000V 10000H	12900	10000	75	3000	7,8
			64406	MP150/C/U/MED	M102/O	20	Coated	Universal	0	15000V 10000H	11600	9000	75	2900	7,8
			64403	MPD150/U/MED/840	M102/O	20	Clear	Universal	0	7500V 6000H	12500	11000	88	4200	☑ 7,8
			64425	MPD150/C/U/MED/840	M102/O	20	Coated	Universal	0	7500V 6000H	11500	9500	88	4000	☑ 7,8

Cafe' Lts.
Pendants

TYPE F17
MCP100/C/U/
MED/830

METALARC PULSE START

High Output, Reduced Color Shift, Low Wattage, Quartz, PAR Type - Open or Enclosed Fixtures

Watts	Bulb	Base	Product Number	Ordering Abbreviation	ANSI Ballast No	Pkg Qty	Beam Type	Beam Angle	Operating Position	Fix Req	Avg Rated Life (hrs)	MBCP	Approx Lumens (Initial)	CRI	CCT (K)	Symbols & Footnotes
70	PAR38	E26 Med Skt	64590	MP70PAR38/U/SP20/ECO	M98/O	6	SP	20	Universal	0	8500	3400	3400	75	3200	☑ 7,8,11
			64592	MP70PAR38/U/FL35/ECO	M98/O	6	FL	35	Universal	0	8500	10000	3400	75	3200	☑ 7,8,11
			64594	MP70PAR38/U/VWFL65/ECO	M98/O	6	VWF	65	Universal	0	8500	3000	3400	75	3200	☑ 7,8,11
100	PAR38	E26 Med Skt	64580	MP100PAR38/U/SP20/ECO	M90/O	6	SP	20	Universal	0	8500	26000	5800	75	3000	☑ 7,8,11
			64582	MP100PAR38/U/FL35/ECO	M90/O	6	FL	35	Universal	0	8500	12000	5800	75	3000	☑ 7,8,11
			64584	MP100PAR38/U/VWFL65/ECO	M90/O	6	VWF	65	Universal	0	8500	4500	5800	75	3000	☑ 7,8,11
150	PAR38	E26 Med Skt	64593	MP150PAR38/U/SP20/ECO	M102/O	6	SP	20	Universal	0	8500	34000	8800	75	3200	☑ 7,8,11

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